

Defense Contract Management Command



DCMDI

Mission Management Review (MMR)

4 December 1998

DCMDI
Right Advice
Performance Goal 1.1

FY 98 Performance Plan

Performance Goal 1.1 – Right Advice	DCMC	East	West	Int'l
• (1.1.1) Achieve a satisfaction rating of 5 or better for 90% of all Early CAS customers surveyed.	G/R	N/R	N/R	N/R
• (1.1.2) Reserved.	N/A	N/A	N/A	N/A
• (1.1.3) Maintain Contractor Alert List (CAL) at 98% completeness or better.	G/R	N/R	N/R	N/R
• (1.1.4) Increase contractor participation in SPI.	G/R	G/R	G/R	Green
• (1.1.5) Maintain Preaward Survey Timeliness at 85% on-time rate.	G/R	G/R	G/R	Green
• (1.1.6) Reserved.	N/A	N/A	N/A	N/A
• (1.1.7) Increase the amount of excess property disposed of by 20%. (Includes activities related to MRM #5.)	G/R	G/R	G/R	Green
• (1.1.8) Engage in activities to ensure Delay Forecast Coverage, Timeliness, and Accuracy target performance at 100%, 95%, and 0 respectively.	G/R	N/R	N/R	N/R
• (1.1.9) Improve the quality (concentration of potential savings) of processes submitted under SPI.	G/R	G/R	G/R	Red
• (1.1.10) Evaluate and disposition recommendations made in the Preaward Survey Process Action Team report.	G/R	N/R	N/R	N/R
• (1.1.11) Reserved.	N/A	N/A	N/A	N/A
• (1.1.12) Develop and deploy an effective Command-wide “lessons learned” process.	G/R	N/A	N/A	N/A
• (1.1.13) Continue development of the Contractor Information Service.	G/R	N/A	N/A	N/A
• (1.1.14) Reserved.	N/A	N/A	N/A	N/A
• (1.1.15) Engage in activities to improve the ability to develop and execute effective, integrated surveillance plans.	G/R	N/R	N/R	N/R

FY 98 Performance Plan (Con't)

Performance Goal 1.1 – Right Advice (Con't)	DCMC	East	West	Int'l
• (1.1.16) Contractor Information Service (CIS). Complete application development, FT, ET, training, and software installation.	G/R	N/R	N/R	N/R
• (1.1.17) Over and Above systems (OASYS). Complete application development, FT, ET, training, and software installation.	G/R	N/R	N/R	N/R
• (1.1.18) Alerts. Complete Phase 2 deployment and requisite training.	G/R	N/R	N/R	N/R

1.1.4 - Single Process Initiative Contractor Participation in SPI

- **Task Description:** Increase Contractor Participation in the Single Process Initiative (SPI).
- **FY98 Planned Goal/Target:** 20% Increase, From: 7; To: 9
100% Increase, Top 200 Contractors From: 3; To: 6
100% Increase, Suppliers Involved From: 0; To: 1
- **FY98 Actual Results:** 85% Increase, From: 7; To: 13
120% Increase, Top 200 Contractors From: 3; To: 7
200% Increase, Suppliers Involved From: 0; To: 2
- **Note: FY99 Adjustments:** Objective Performance / Goal Changed to 2.2.6, Performance goal/metric changed to include Supplier Participation.
- **Rating:** Green
- DCMDI Process Owner: Scott Clemons

DCMDI

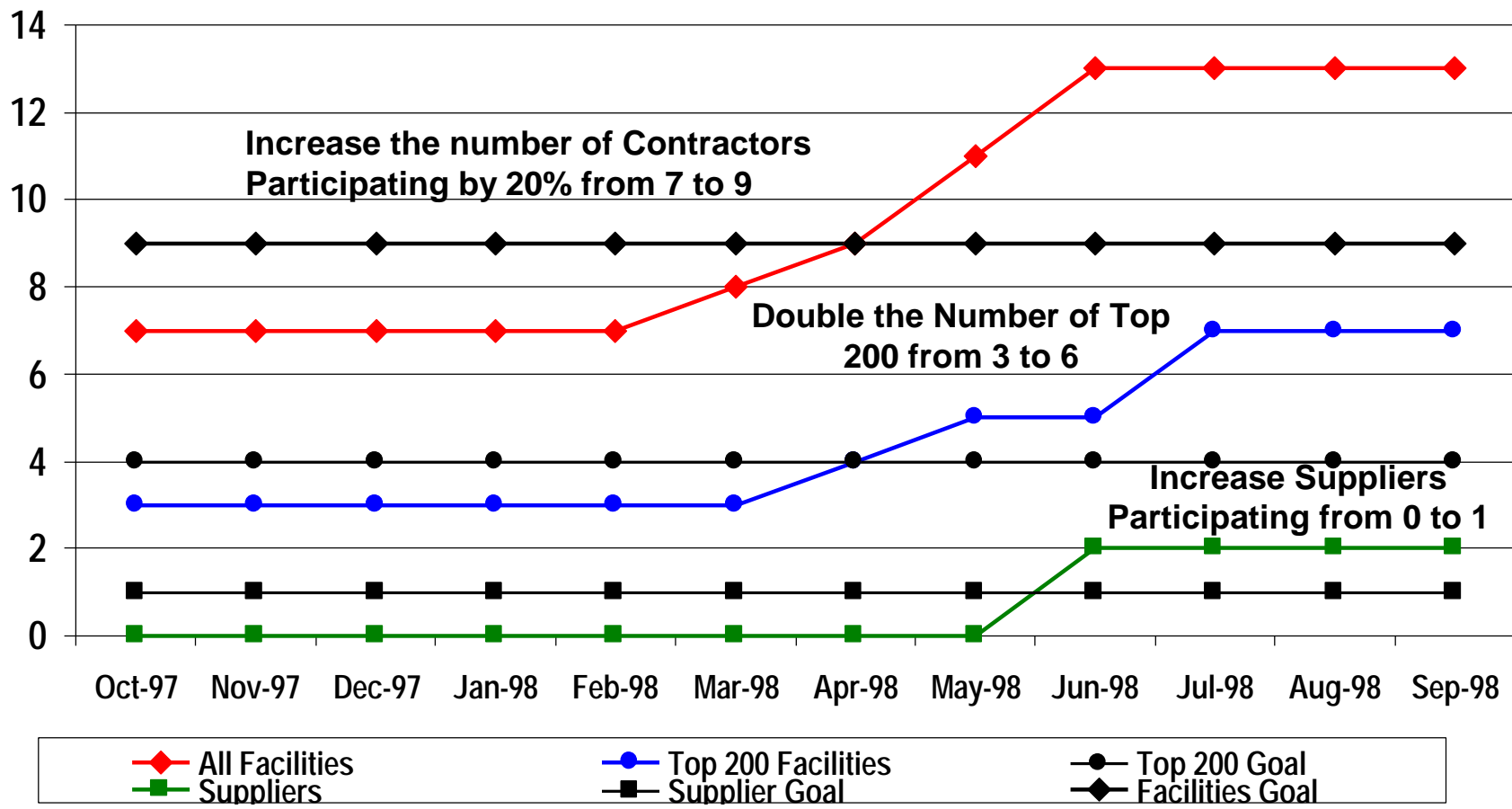
Right Advice

Single Process Initiative

Contractor Participation in SPI

STATUS: Green

FY 98 Goal: Continuous Improvement



Performance Plan Reference: 1.1.4

Champion: Scott Clemons

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Right Advice

Single Process Initiative

Contractor Participation in SPI

STATUS: Green

FY 98 Goal: Continuous Improvement

- Facilities Participation - DCMDI has 13 Contractors in SPI.
- Aug - GEC Marconi Sensors - 1 CP - MIL-STD-883
 - Test Methods and Procedures for Micro-Electronics, Selection and Control of Components, Materials and Processes.
- Sep - General Motors Diesel Division - 1 CP - MIL-STD-965
 - Contractor is requesting use of Internal Parts Management process in lieu of MIL-STD-965.
- Contractors - Currently 7 Contractors are Top 200.
- Supplier Participation - GEC Marconi Avionics / Sensors

Performance Plan Reference: 1.1.4

Champion: Scott Clemons

1.1.5 - Preaward Survey Timeliness

- **Task Description:** Maintain Preaward Survey Timeliness at 85% on-time rate
- **FY98 Planned Goal/Target:** 85%
- **FY98 Actual Results:** 94%
- **Rating:** Green
- **HQ Process Owner:** Robert Kennedy

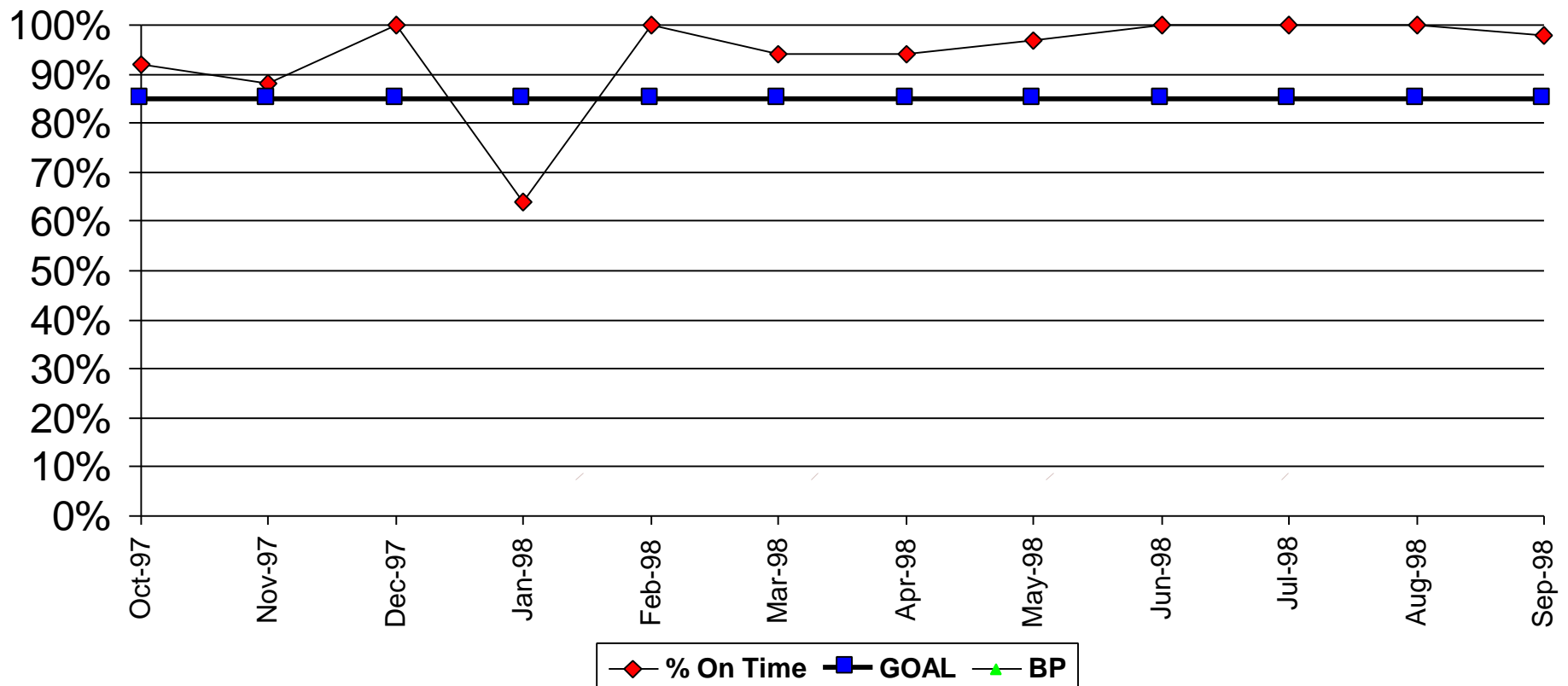
DCMDI

Right Advice Preaward Survey Timeliness

(# Preawards Completed On Time / # Preawards)

STATUS: **Green**

FY 98 Goal: **85% On-Time Rate**



Performance Plan Reference: 1.1.5

Champion: Larry Pigg

DCMDI

Right Advice



Preaward Survey Timeliness

(# Preawards Completed On Time/ # Preawards)

- **YTD Ave** = 94 %
- **FY98 Goal = 85% On-Time Rate**
- **Status:** Green

1.1.7 - Excess Property

- **Task Description:** Increase the amount of excess property disposed of by 20% in FY97
- **FY98 Planned Goal/Target:** 20% Increase
- **FY98 Actual Results:** 20%
- **Rating:** Green
- **If goal not achieved (RED):**
- **HQ Process Owner:** Maj. Terry McElroy

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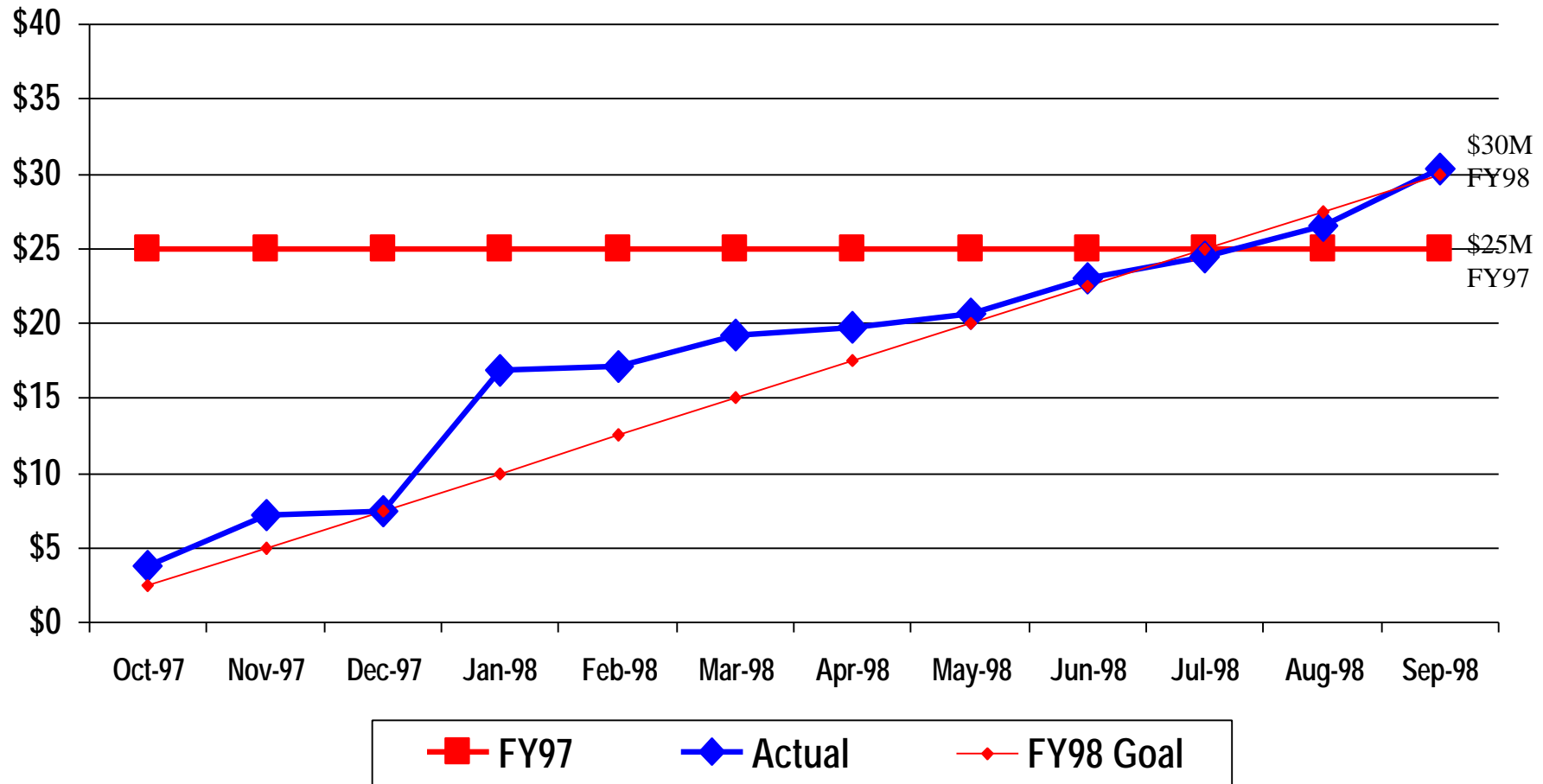
Right Advice

Task 1.1.7 - Excess Property

STATUS: Green

**FY 98 Goal: Increase Excess Property
disposed of by 20%**

Millions

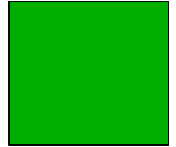


Performance Plan Reference: 1.1.7

(Cumulative)

Champion: John Reddinger

Right Advice



Task 1.1.7 - Excess Property

- Sep Data = \$5,480,000 YTD Cumulative = \$30,270,179
- FY98 Goal = **Increase the amount of excess property disposed of by 20%**
- Current Status: Green
- Backup Info: Total property disposition is slightly over our FY98 goal.

1.1.9 - Single Process Initiative

- **Task Description:** Improve the Quality of Processes Submitted Under the Single Process Initiative (SPI).
- **FY98 Planned Goal/Target:** 100% Increase Cost Savings /Cost Avoidance, From: \$0; To: \$1,000,000.
- **FY98 Actual Results:** 64.7% Increase in Cost Savings /Cost Avoidance, From: \$0; To: \$647,780.
- **Rating:** **Red**
- **If goal not achieved (RED):** Targeting Higher Payoff Processes and ensuring Cost Benefit Analysis performed.
- **Note: FY99 Adjustments:** Objective Performance / Goal Changed to 2.2.7, Performance goal/metric CS/CA to increase to \$2 Million for DCMDI share, which made the goal unattainable.
- DCMDI Process Owner: Scott Clemons

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Right Advice

Single Process Initiative

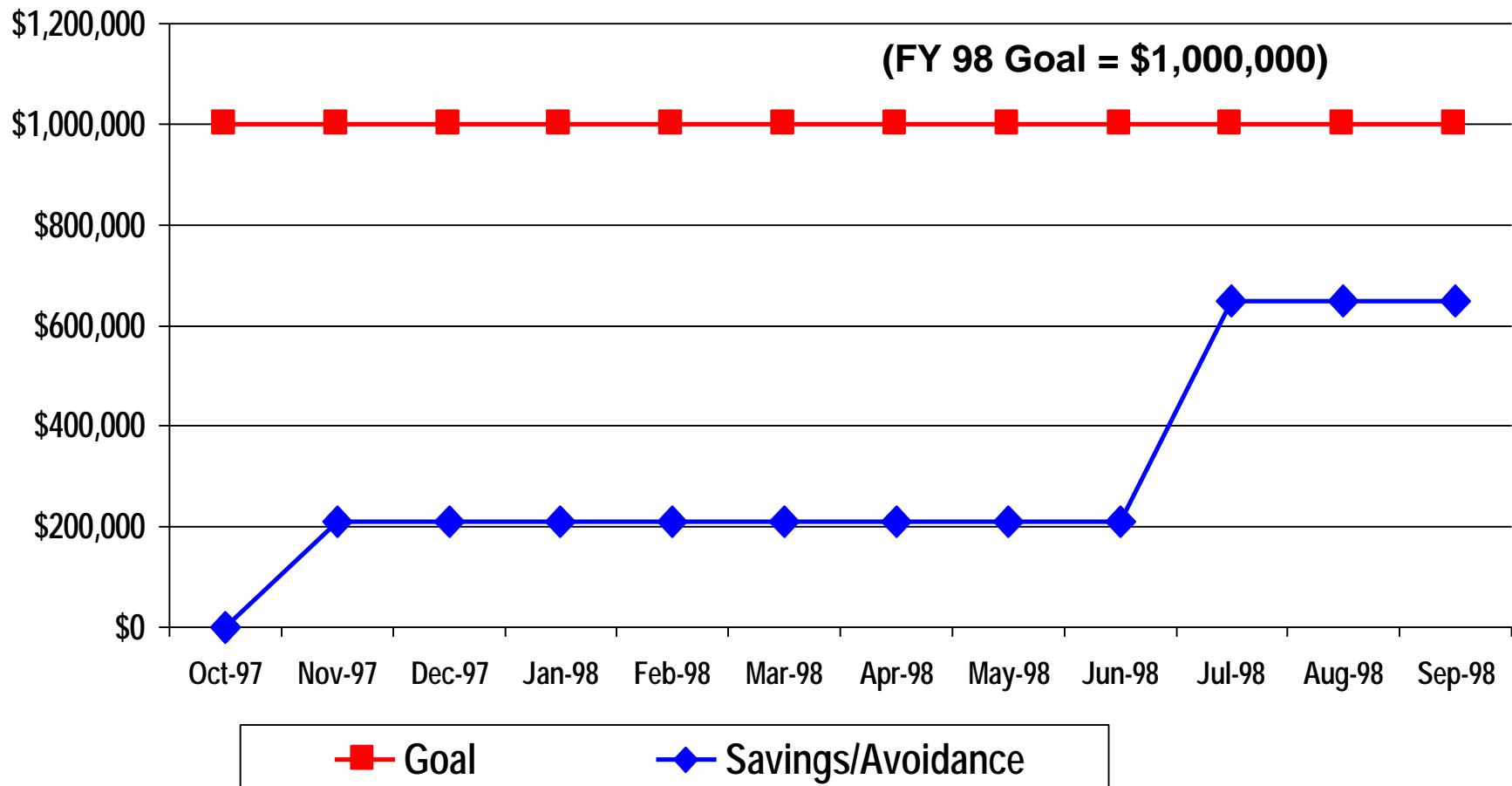
Cost Savings / Avoidance



STATUS: **Red**



FY 98 Goal: **Continuous Improvement**



Performance Plan Reference: 1.1.9

Champion: Scott Clemons

DCMDI

Right Advice

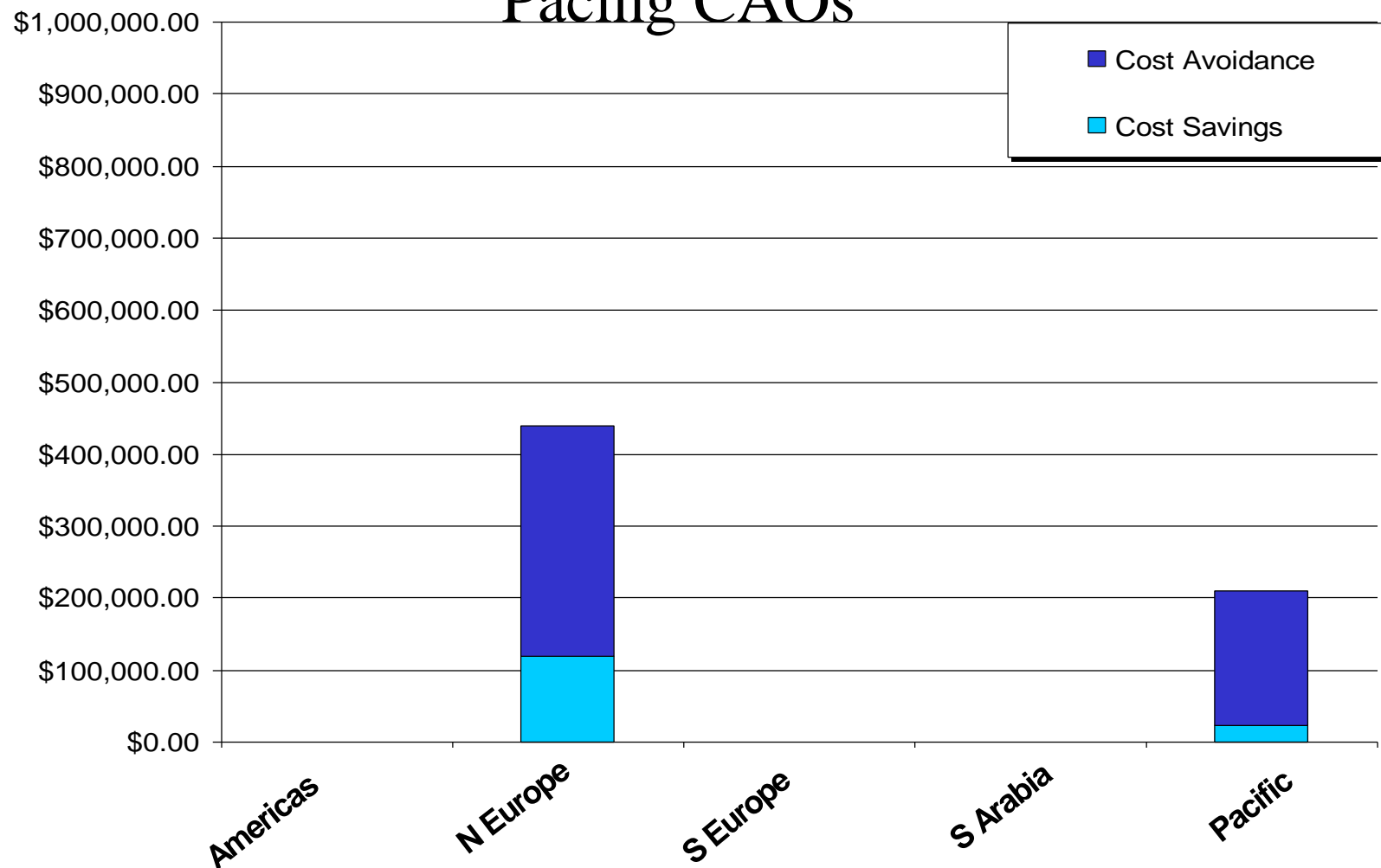
Single Process Initiative

Cost Savings / Avoidance

STATUS: **Red**

FY 98 Goal: **Continuous Improvement**

Pacing CAOs



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Single Process Initiative

Cost Savings / Avoidance

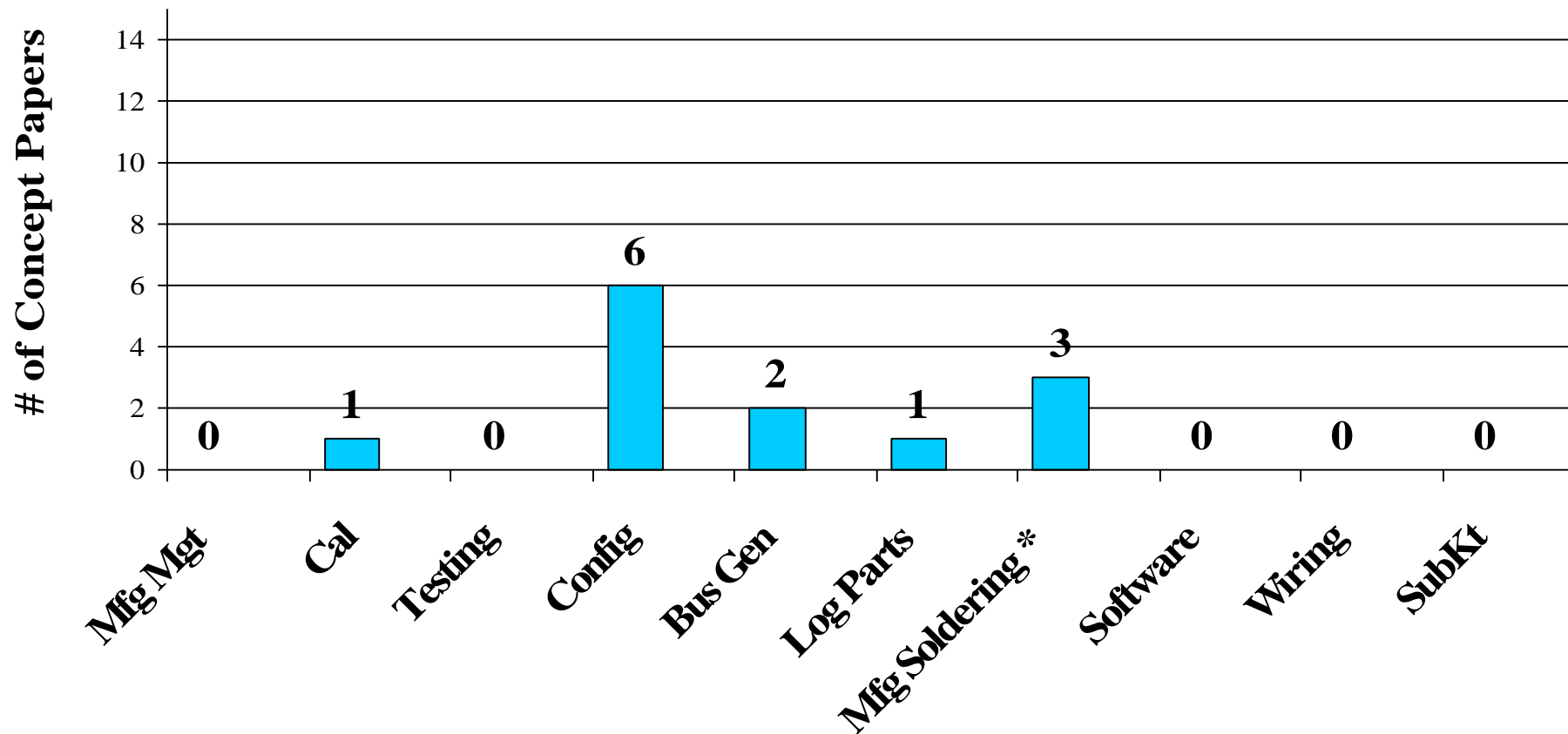


STATUS: Red



FY 98 Goal: Continuous Improvement

Process Drivers



* \$438.5K in CS/CA identified by GEC Marconi (Sensors)

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Single Process Initiative

Cost Savings / Avoidance

STATUS: Red

FY 98 Goal: Continuous Improvement

• DCMC Northern Europe	Cost Savings	\$119,599
	Cost Avoidance	<u>\$318,931</u>
	Total	\$438,530

• GEC Marconi Electro Optics reported CS/CA on the AV8B FLIR program due to deletion of MIL-STD 2000 Soldering and adoption of Commercial Best Practices.

• DCMC Pacific	Cost Savings	\$23,000
	Cost Avoidance	<u>\$186,250</u>
	Total	\$209,250

• Korean Airlines Aerospace Division reported CS/CA on the F15/F16 Depot Level Maintenance due to use of Plastic Media Blasting in lieu of Chemical Paint Strippers.

Performance Plan Reference: 1.1.9

Champion: Scott Clemons

DCMDI
Right Item
Performance Goal 1.2

FY 98 Performance Plan (Con't)

Performance Goal 1.2 – Right Item	DCMC	East	West	Int'l
• (1.2.1) Increase the percentage of source inspected conforming items.	G/R	N/R	N/R	N/R
• (1.2.2) Ensure the effectiveness of contractor design/development processes by reducing total ECPs (minus improvement ECPs) and W/Ds by 5%.	G/R	G/R	G/R	Green
• (1.2.3) Decrease the percentage of packaging discrepancies by 15%.	G/R	N/R	N/R	N/R
• (1.2.4) Improve the effectiveness of weapon system software developments by engaging in activities to ensure that at least 80% of DCMC major software findings/recommendations are adopted.	G/R	G/R	G/R	Green
• (1.2.5) Decrease the number of Excess Sorties for Acceptance Testing of new and overhauled aircraft.	G/R	N/R	N/R	N/R
• (1.2.6) Achieve full functionality of the Software Center at DCMDE.	G/R	N/R	N/A	N/A
• (1.2.7) Implement Practical Software Measurement throughout DCMC.	G/R	N/R	N/R	N/R
• (1.2.8) Develop the next version of Software Professional Estimating and Collection System (SPECS).	G/R	N/R	N/R	N/R
• (1.2.9) Reserved.	N/A	N/A	N/A	N/A
• (1.2.10) Participate in Joint Acquisition Pollution Prevention Initiative.	G/R	N/R	N/R	N/R
• (1.2.11) Complete deployment of the Agreements Administration Centers for Postaward Administration of Other Transactions.	G/R	N/R	N/R	N/R
• (1.2.12) Year 2000 Requirements. Monitor and Report AIS certification status.	G/R	N/A	N/A	N/A

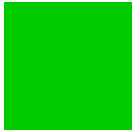
1.2.2 - Design Defects

- **Task Description:** Ensure the effectiveness of contractor design/development process by reducing total ECPs minus improvement ECPs by 5% from FY97.
- **FY98 Planned Goal/Target:** 0.23 #ECPs / 1K contracts
- **FY98 Actual Results:** 0.053 #ECPs/1K contracts
- **Rating:** **Green**
- **HQ Process Owner:** Mike Ferraro

DCMDI

Right Item

Design Defects

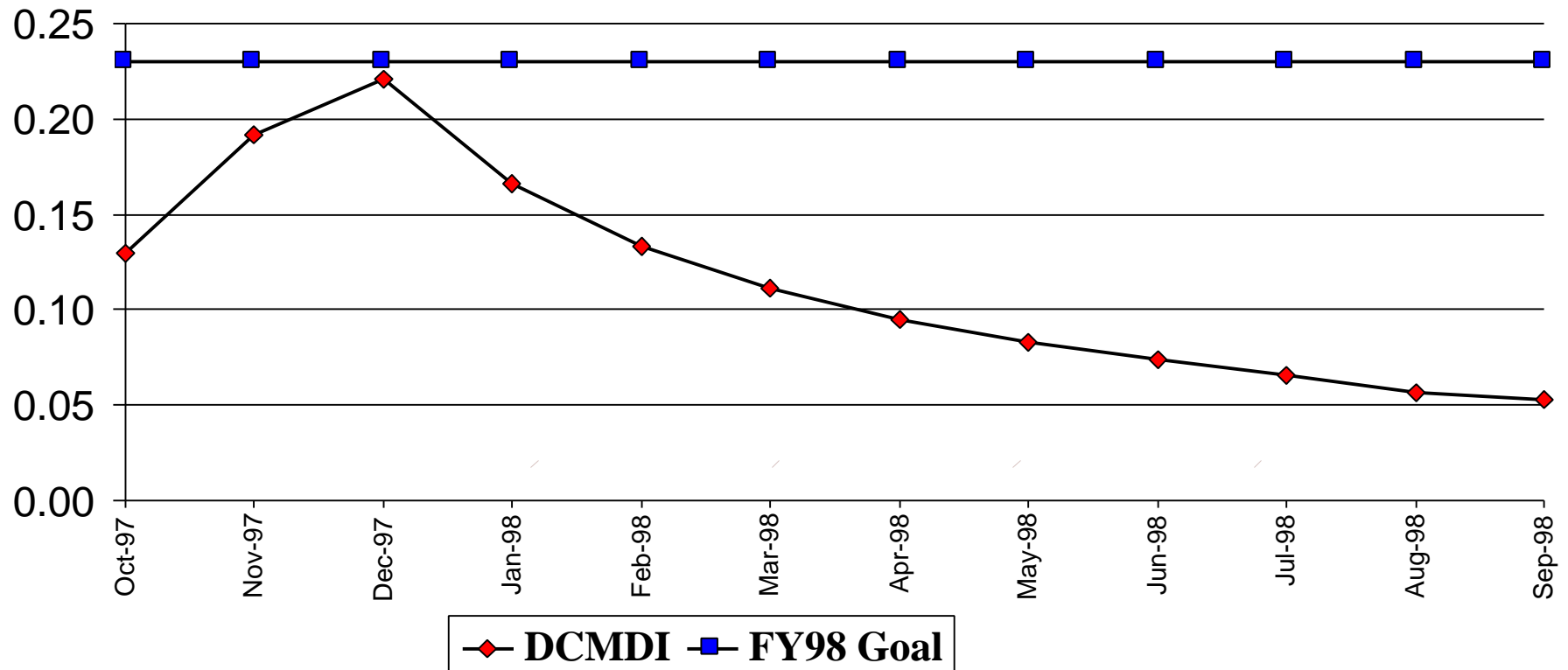


(Number of design related ECPs/1000contracts)

STATUS: Green



FY 98 Goal: **0.23 #ECPs / 1K contracts**



Right Item

Design Defects

(Number of Design Related ECPs / 1000 Contracts)

- Sept Data = 0, No Design Related ECPs were reported for the current period. A running average is used to calculate data points. Current running average is 0.053 ECPs per 1,000 Contracts
- FY98 Goal = **0.23**
- Current Status: **GREEN**
- DCMC/DCMDI FY98 Performance Goal: Reduce by 5% the number of design related ECPs per 1000 contracts. This translates to a FY98 goal of 0.23.

1.2.2 - Design Defects

- **Task Description:** Ensure the effectiveness of contractor design/development process by reducing total Major/ Critical Waivers and Deviations by 5% from FY97.
- **FY98 Planned Goal/Target:** 0.91 #M/C W&Ds/1K contracts
- **FY98 Actual Results:** 0.164 #M/C W&Ds/1K contracts
- **Rating:** **Green**
- **HQ Process Owner:** Mike Ferraro

DCMDI

Right Item Design Defects

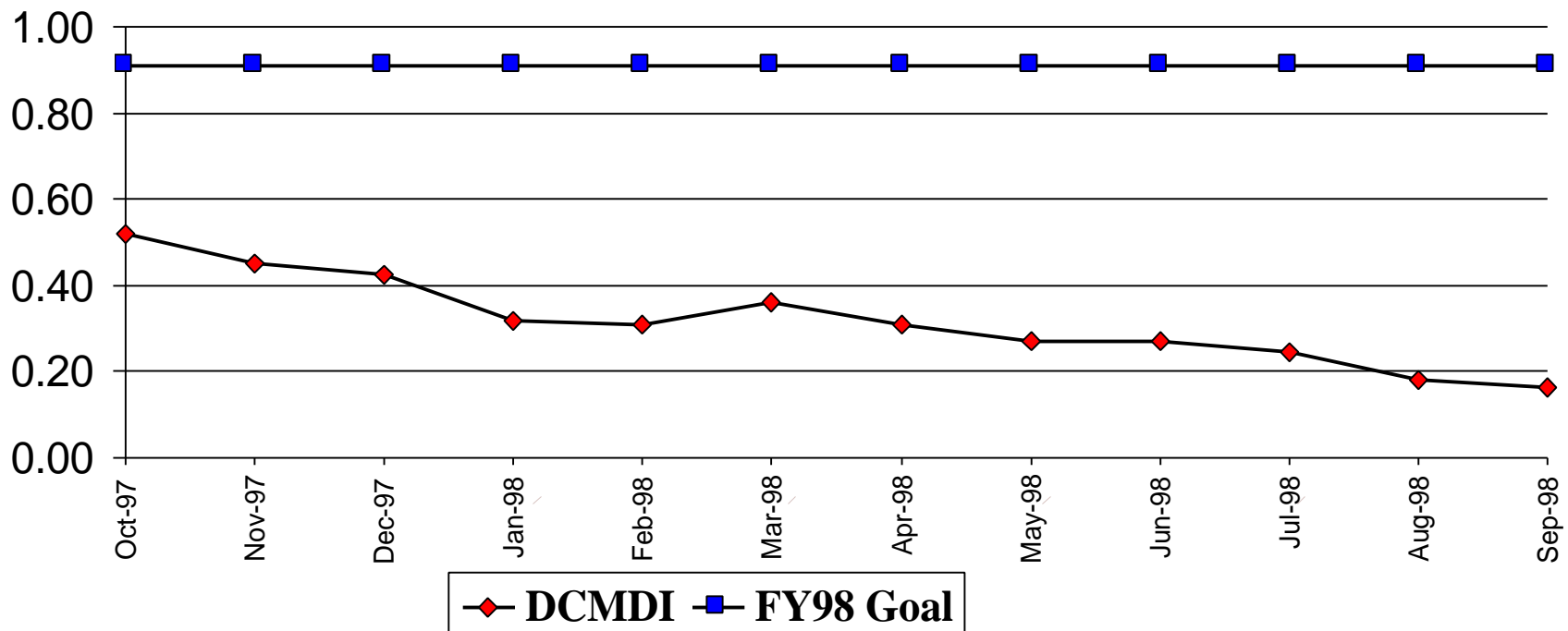


(Number M/C Waivers & Deviations/1K Contracts)

STATUS: **Green**



FY 98 Goal: **0.91** #M/C W&Ds / 1K contracts



Right Item

Design Defects

(Number M/C Waivers & Deviations/1K Contracts)

- Sept Data = 0 W/Ds submitted. A running average is used to calculate this metric. The current running average is 0.164 M/C W/Ds per 1,000 contracts.
- FY98 Goal = **.91**
- Current Status: **Green**
- DCMC/DCMDI FY98 Performance Goal: Reduce by 5% the number of M/C Waivers & Deviations per 1000 contracts. This translates to a FY98 goal of 0.91.
- 20 Total W/Ds submitted in FY 98

1.2.4 - Adopted Software Recommendations

- **Task Description:** Improve the effectiveness of weapon system software developments by engaging in activities to ensure that at least 80% of DCMC software findings/recommendations made are adopted
- **FY98 Planned Goal/Target:** 80 %
- **FY98 Actual Results:** 96%
- **Rating:** **Green**
- **HQ Process Owner:** Kevin Holt

DCMDI

Right Item

Adopted Software Recommendations

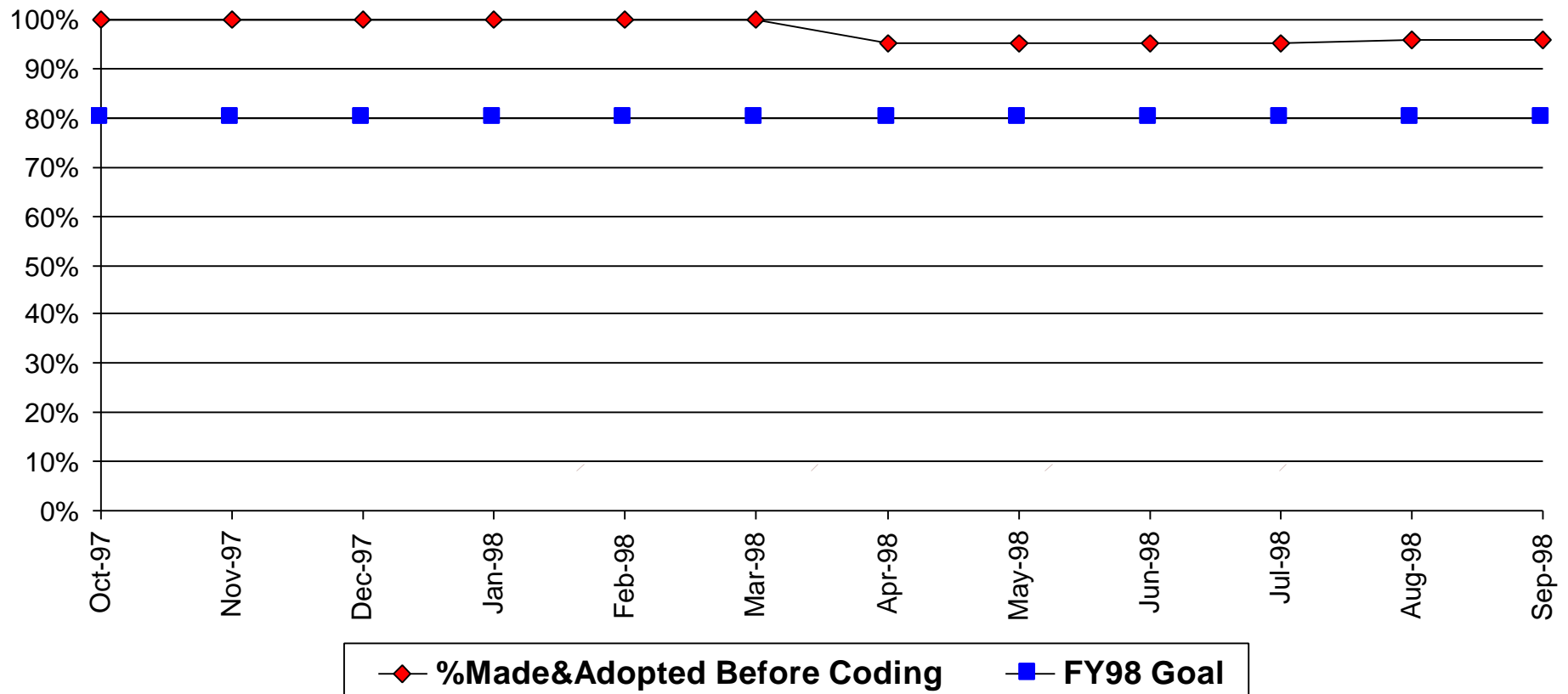


(# Recommendations Made & Adopted Before Coding/Total Recommendations)

STATUS: **Green**



FY 98 Goal: **80% Adopted**



Performance Plan Reference: 1.2.4

Champion: Robert Posthumus

DCMDI

Right Item



Adopted Software Recommendations

(# Recommendations Made & Adopted)

- Sept Data = 100% Recommendations Accepted
- FY98 Goal = **Improve the effectiveness of weapon systems software developments by engaging in activities to ensure that at least 80% of DCMC major software software findings / recommendations are adopted.**
- Current Status: **GREEN**
- 23 out of 24 recommendations were accepted FYTD.

DCMDI
Right Time
Performance Goal 1.3

FY 98 Performance Plan (Con't)

Performance Goal 1.3 – Right Time	DCMC	East	West	Int'l
• (1.3.1) Improve the percentage of on-time deliveries by 5%.	G/R	G/R	G/R	N/R
• (1.3.2) Ensure the timeliness of Class I ECP implementation by reducing cycle time by 5%.	G/R	G/R	G/R	Green
• (1.3.3) Improve Shipping Document Cycle time by 10%.	G/R	N/R	N/R	N/R
• (1.3.4) Schedule slippages on major programs.	G/R	N/R	N/R	N/R
• (1.3.5) Achieve full functionality of the Earned Value Center and conduct activities as DoD Executive Agent for EVMS.	G/R	N/A	N/R	N/A
• (1.3.6) Support DoD Earned Value/Performance Measurement Program.	G/R	N/A	N/A	N/A
• (1.3.7) Reserved.	N/A	N/A	N/A	N/A
• (1.3.8) ALERTS Follow-On.	G/R	N/A	N/A	N/A
• (1.3.9) Electronic Document Access (EDA). Complete deployment of ACO Modifications across DCMC sites.	G/R	N/R	N/R	N/R
• (1.3.10) Establish the baseline for ALERTS Customer Priority Surveillance System (CPSS) requests that are responded to within 5 working days.	G/R	N/R	N/R	N/R

1.3.1 - On-Time Delivery

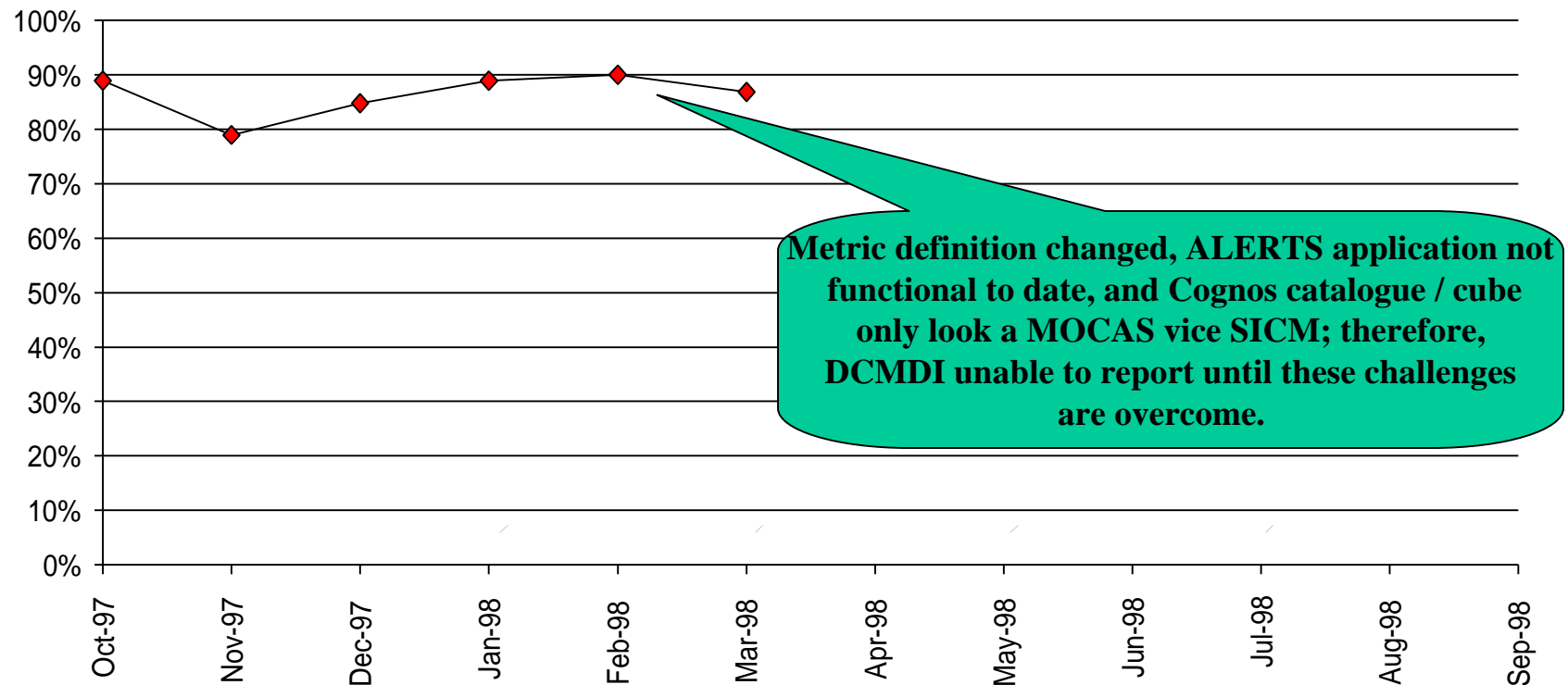
- **Task Description:** Improve the percentage of on-time deliveries compared to the FY97 results by 5%
- **FY98 Planned Goal/Target:** 92.3%
- **FY98 Actual Results:** N/R
- **Rating:** Not Rated
- **HQ Process Owner:** Mark Melnyk

DCMDI

Right Time On Time Contractor Delivery

STATUS: N/R

FY 98 Goal: **Improve by 5%**



Performance Plan Reference: 1.3.1

Champion: Dave Berry

1.3.2 - Class I ECP Cycle Time

- **Task Description:** Ensure the timeliness of Class I ECP implementation by reducing the cycle time 5% from the 4th Qtr FY97 average
- **FY98 Planned Goal/Target:** 110 days
- **FY98 Actual Results:** 105 days
- **Rating:** **Green**
- **HQ Process Owner:** Tito Maldonado

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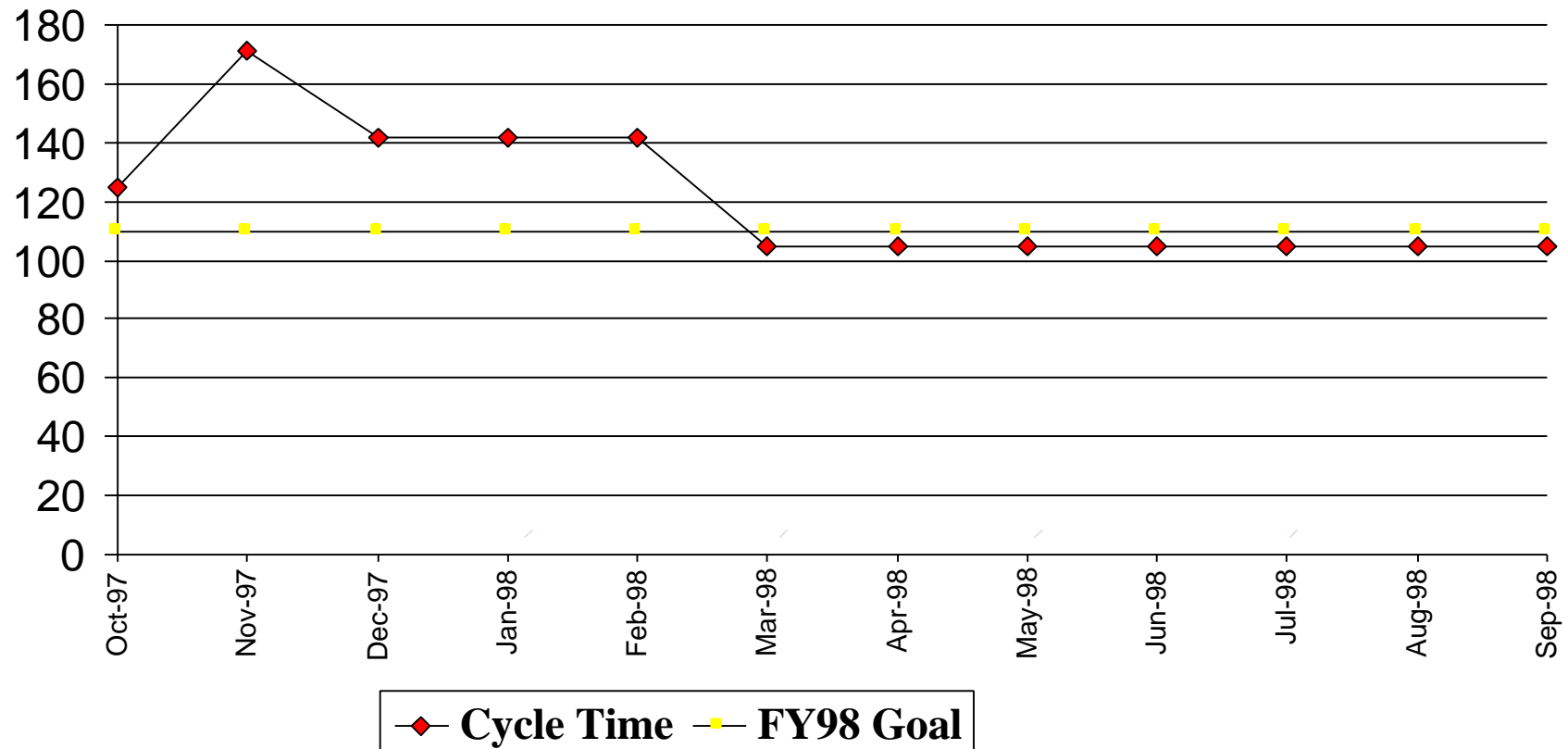
Right Time

Class I ECP Cycle Time

(Avg Class I ECP Cycle Time/Total Class I ECPs)

STATUS: **Green**

FY 98 Goal: **Reduce Cycle Time by 5%**



DCMDI

Right Time

Class I ECP Cycle Time

(Avg Class I ECP Cycle Time/Total Class I ECPs)



- YTD Avg = 105 days (5 days below FY98 goal)
- FY98 Goal = **Improve Cycle Time by 5%**
- Current Status: **GREEN**
- There have been 12 Class I ECPs completed to date

DCMDI
Right Reception
Performance Goal 1.4

FY 98 Performance Plan (Con't)

Performance Goal 1.4 – Right Reception	DCMC	East	West	Int'l
• (1.4.1) Measure customer satisfaction by each District surveying 25 customers each month divided equally by ACAT program managers and their PCOs, and logistics managers an their PCOs.	G/R	G/R	G/R	N/A
• (1.4.2) Field activities continue to solicit customer satisfaction information via Trailer Cards.	G/R	G/R	G/R	Green
• (1.4.3) Continue periodic sampling of DCMC activities to determine compliance with established service standards.	G/R	G/R	G/R	Green
• (1.4.4) Engage in activities to improve and institutionalize DCMC support to the acquisition of both spare/repair parts and the contracting out of logistics services.	G/R	G/R	G/R	N/A
• (1.4.5) All DCMC activities continue to populate the customer support-ACAT programs portion of AMS.	G/R	G/R	G/R	N/R
• (1.4.6) Each CAO provide DCMC Industrial Analysis Support (IAS) assessments and other analytical products on time.	G/R	G/R	G/R	Green

1.4.1 - ACAT Customer Satisfaction Surveys

- **Task Description:** Measure customer satisfaction by each District surveying 25 customers each month divided by ACAT program managers and their PCOs, logistics managers and their PCOs
- **FY98 Planned Goal/Target:** 5.0 or better
- **FY98 Actual Results:** N/A
- **Rating:** N/A
- **HQ Process Owner:** Maj.. Floyd Smith

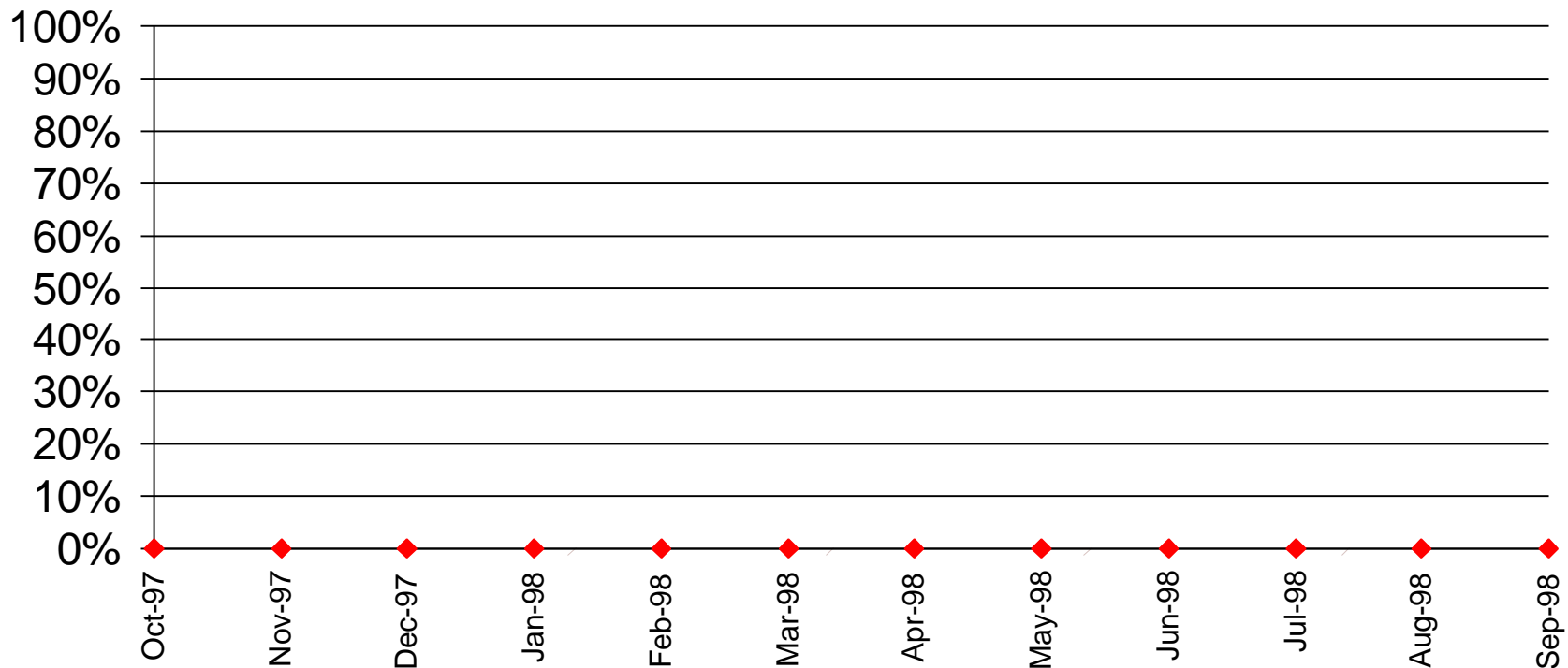
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Right Reception

ACAT Customer Satisfaction Surveys

STATUS: N/A

FY 98 Goal: **25 Customers Each Month**



Performance Plan Reference: 1.4.1

Champion: Bill Erdbrink

DCMDI

Right Reception

ACAT Customer Satisfaction Surveys

- Sept Data = 0
- FY98 Goal = **N/A**
- Current Status: **N/A**
- Backup Info: DCMDI has no ACAT I contracts.

Performance Plan Reference: 1.4.1

Champion: Bill Erdbrink

1.4.2 - Customer Satisfaction - Trailer Cards

- **Task Description:** Field activities continue to solicit customer satisfaction information via Trailer Cards.
- **FY98 Planned Goal/Target:** 4.5 or greater
- **FY98 Actual Results:** 5.3
- **Rating:** Green
- **HQ Process Owner:** Armond Darrin

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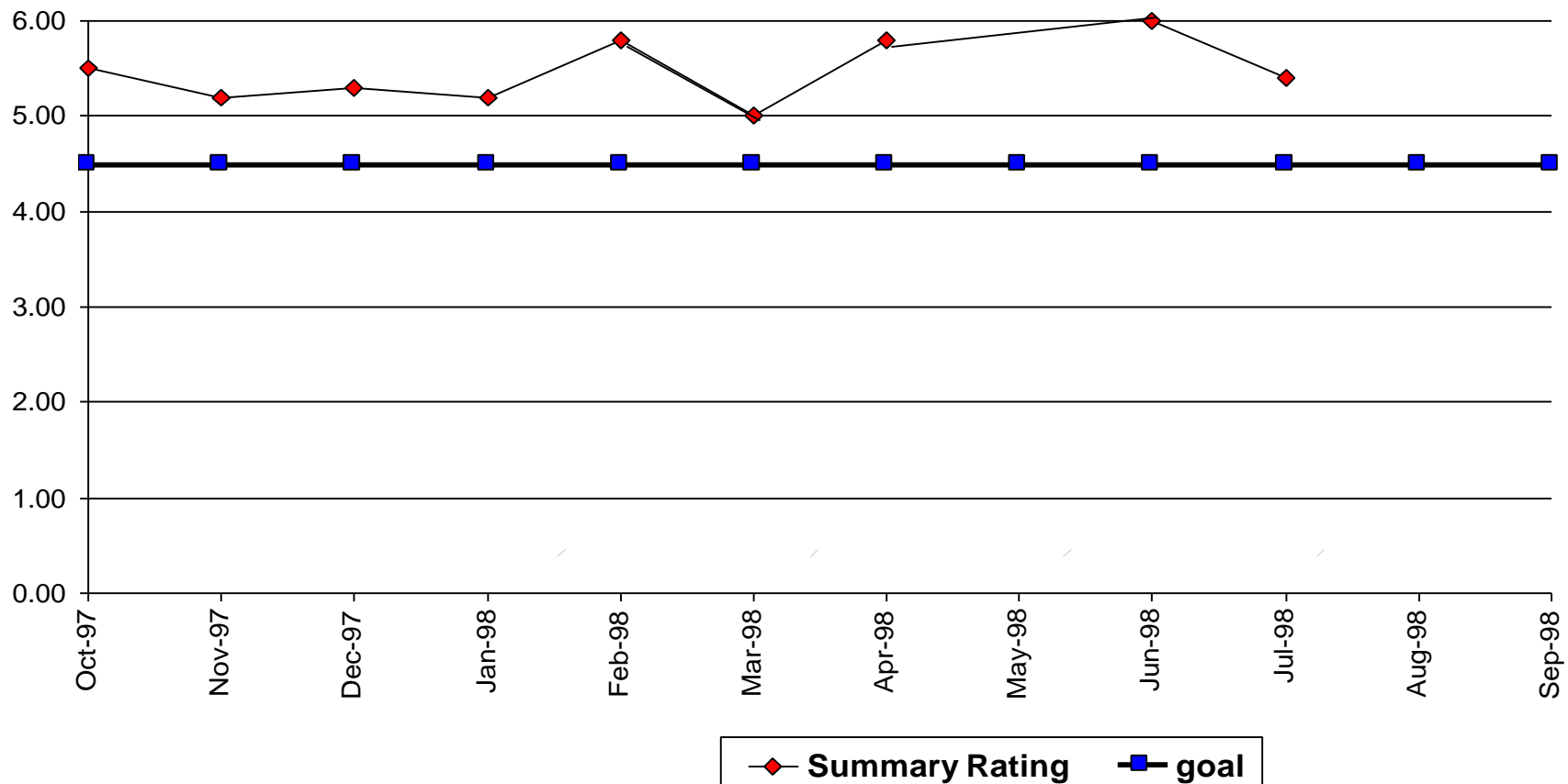
Right Reception

Customer Satisfaction - Trailer Cards

(Sum of Card Ratings / # Cards)

STATUS: Green

FY 98 Goal: > 4.5



Performance Plan Reference: 1.4.2

Champion: Bill Erdbrink

Right Reception

Trailer Cards

(Sum of Card Ratings/ #Cards)

- FYTD Data = 5.3
- FY98 Goal = **DCMC goal is to stay above 4.5**
- Current Status: **GREEN**
- DCMC / DCMDI FY97 Performance Goal: Maintain overall customer satisfaction level greater than 4.5 on a 1.0 to 6.0 scale. DCMDI actual performance: 5.4 overall customer satisfaction. Field activities continue to solicit customer satisfaction information via the trailer cards.
- DCMDI did not receive any Postcard Trailers from customers for the months August and September.

1.4.3 - Phone Service Standard

- **Task Description:** Continue periodic sampling of DCMC activities to determine compliance with established service standards
- **FY98 Planned Goal/Target:** Continuous Improvement
- **FY98 Actual Results:** 100%
- **Rating:** **Green**
- **HQ Process Owner:** Armond Darrin

DCMDI

Right Reception Phone Service Standard

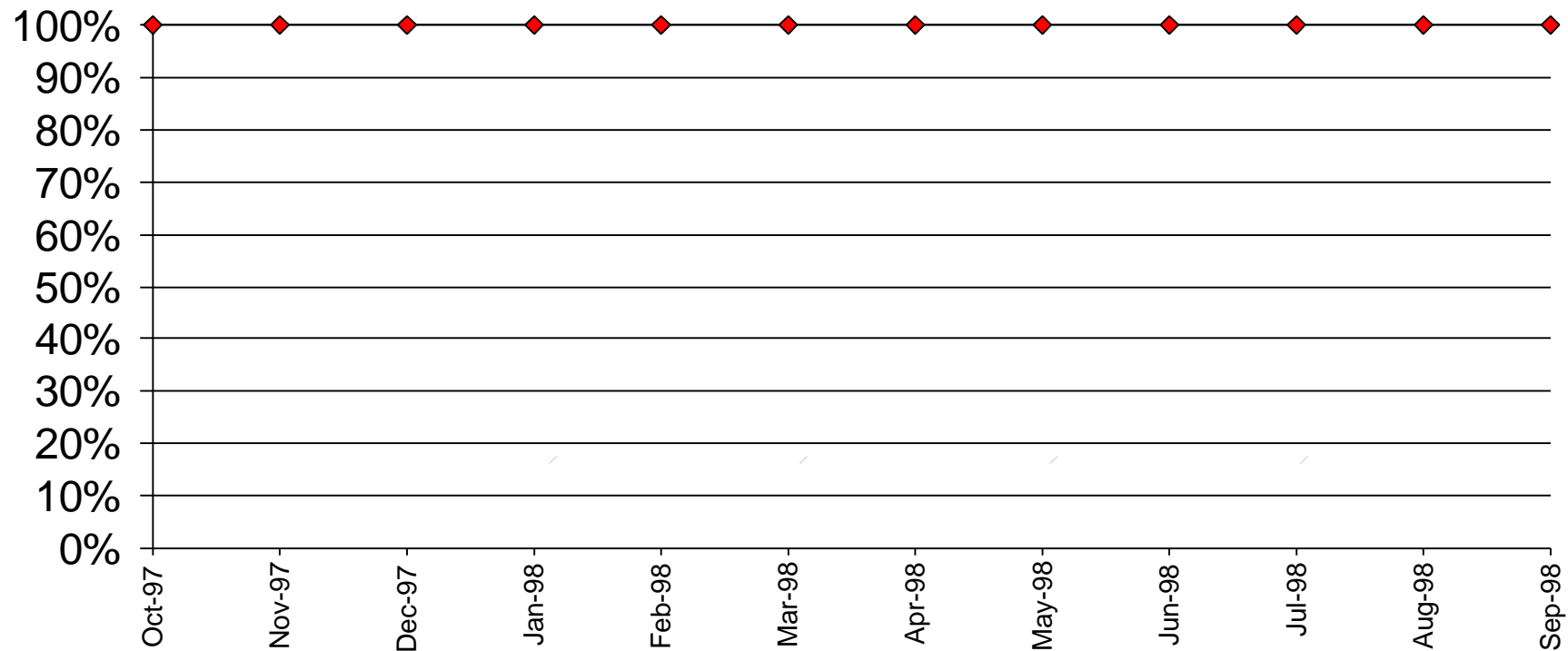


(# Met / Opportunities)

STATUS: **Green**



FY 98 Goal: **Continuous Improvement**



Performance Plan Reference: 1.4.3

Champion: Bill Erdbrink

Right Reception

Phone Service Standard



- Sept Data = 100 %
- FY98 Goal = **Continuous Improvement**
- Current Status: **GREEN**
- Backup Info: No deficiencies reported for the period.
- Currently the program is not rated. The Telephone Service Standards have been in place for approximately one year. This standard was developed to provide better response to our customers.

1.4.4 - Contracting Out Spare & Repair Parts

- **Task Description:** Engage in activities to improve and institutionalize DCMC support to acquisition of both spare/repair parts and the contracting out of logistics services
- **FY98 Planned Goal/Target:** To play in this goal only if applicable
- **FY98 Actual Results:** 0
- **Rating:** N/A
- **HQ Process Owner:** Dave Hatnett

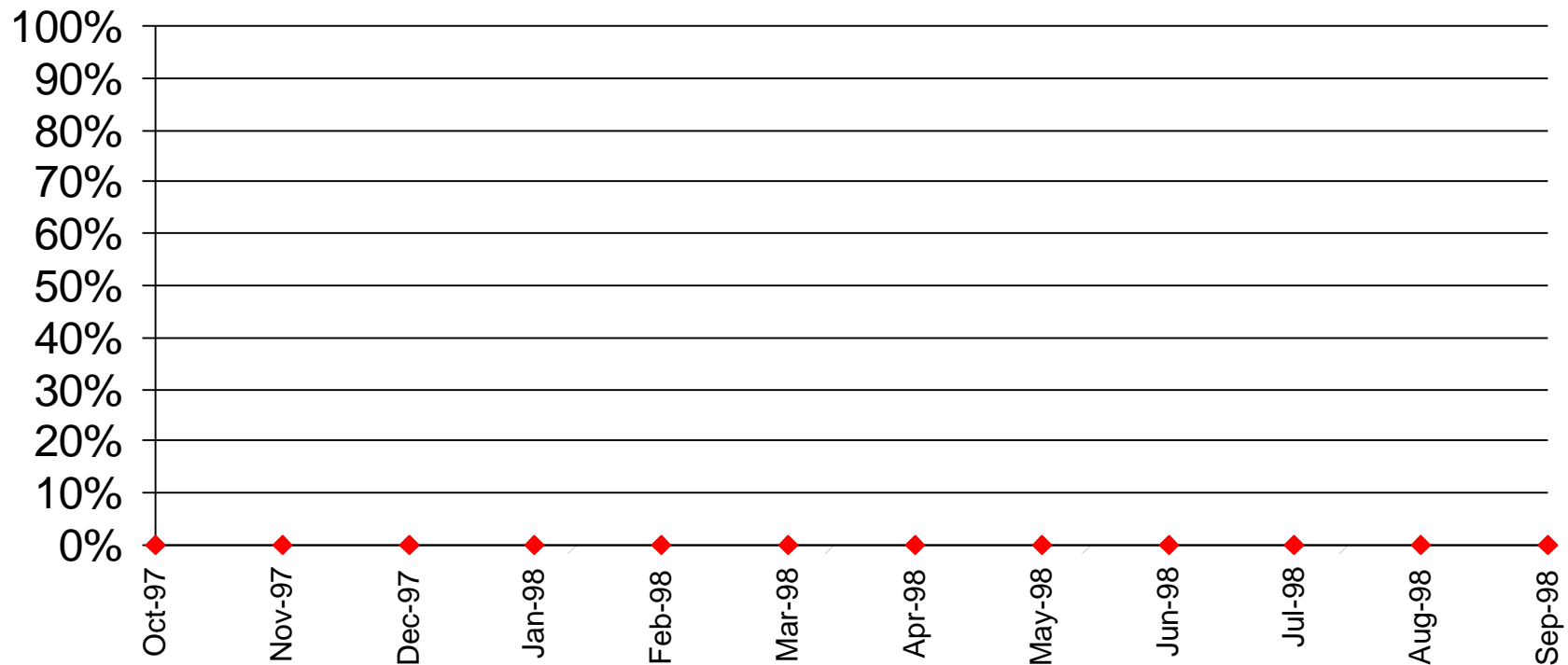
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Right Reception

Contracting Out - Spare & Repair Parts

STATUS: N/A

FY 98 Goal:



Performance Plan Reference: 1.4.4

Champion: Mike McLaughlin

DCMDI

Right Reception

Contracting Out - Spare & Repair Parts

- Sept Data = 0
- FY98 Goal = **NA**
- Current Status: **N/A**
- Backup Info: As the majority of the contracts within the International are subcontracts; therefore, DCMDI is unable to influence or play in this metric.

Performance Plan Reference: 1.4.4

Champion: Mike McLaughlin

1.4.5 - Populate ACAT Programs in AMS

- **Task Description:** All DCMC activities continue to populate the customer support ACAT programs portion of AMS to ensure that all required information has been put into the system
- **FY98 Planned Goal/Target:** Implementation into AMS
- **FY98 Actual Results:** N/R
- **Rating:** Not Applicable
- **HQ Process Owner:** LCDR Denis Sacha

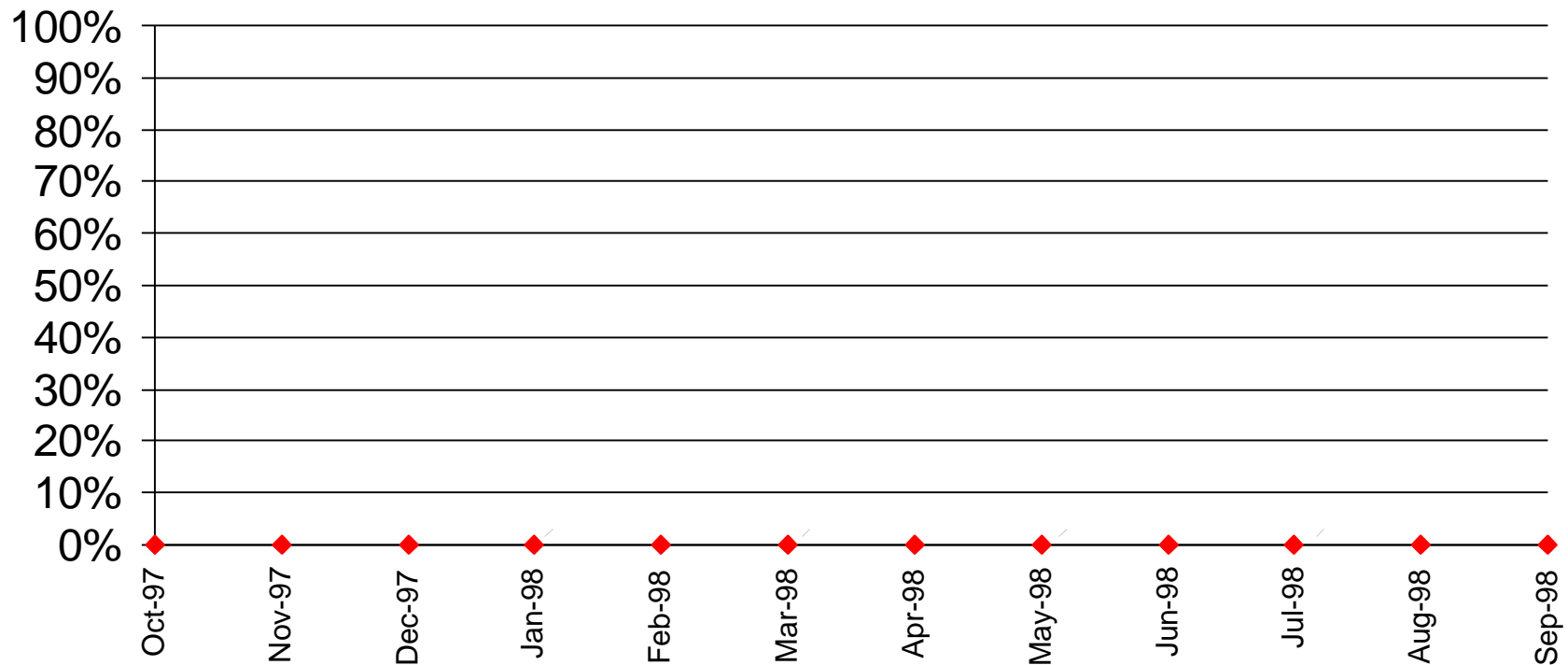
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Right Reception

Customer Support - Populate ACAT Programs in AMS

STATUS: N/R

FY 98 Goal:



Performance Plan Reference: 1.4.5

Champion: Dave Berry

Right Reception

DCMDI

Customer Support - Populate ACAT Programs in AMS

- Sept Data = 0
- FY98 Goal = **N/R**
- Current Status: **N/R**
- Backup Info: AMS will not be not fully functional for DCMDI until 2nd Qtr FY99. Limited data is being input at those sites with connectivity. As previously reported DCMDI does not have any ACAT I contracts at this time. All other ACAT contracts / delegations will be entered as applicable as AMS comes on line.

Performance Plan Reference: 1.4.5

Champion: Dave Berry

1.4.6 - Industrial Analysis Support (IAS) Assessment

- **Task Description:** Each CAO provide DCMC Industrial Analysis Support (IAS) assessments and other analytical product on-time
- **FY98 Planned Goal/Target:** Meet Projected Requirements
- **FY98 Actual Results:** 18%
- **Rating:** **Green**
- **HQ Process Owner:** IASO



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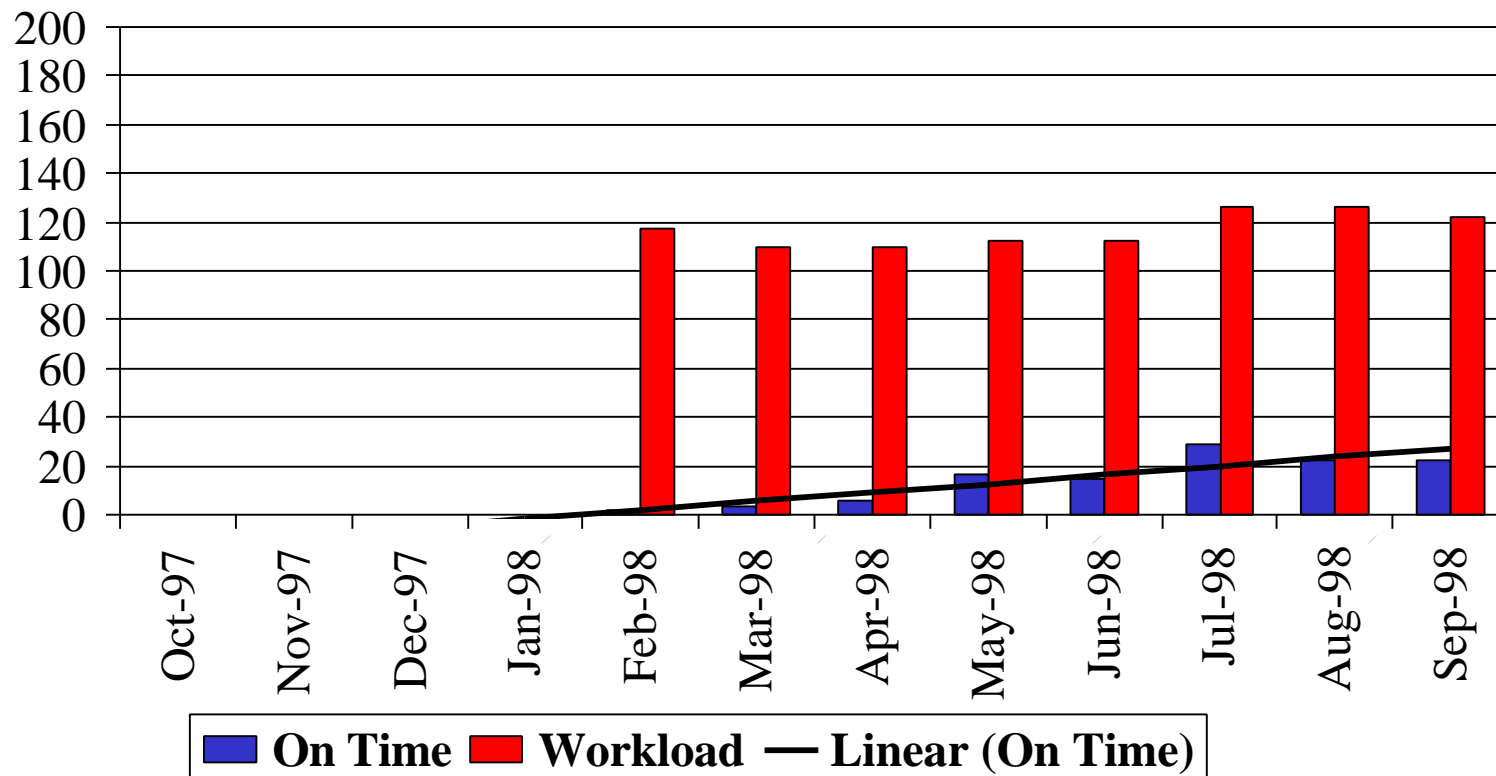
Right Reception

Industrial Analysis Support (IAS) Assessment

STATUS: **GREEN**

FY 98 Goal: Meet Projected Requirements

687 Products (26 CAGES) Defined Based On External Customer Requirements



Performance Plan Reference: 1.4.6

Champion: Newt Stearns

Right Reception

Industrial Analysis Support (IAS) Assessment



- Sept Data = 18% or of 122 Products 22 were completed On Time
- FY98 Goal = **GREEN** Meet Customer Requirements
- Current Status: The International does not have access to DSIS at this time. The new Web version is due in the Oct time frame. Currently all products are obtained manually and transmitted to IASO for DSIS input. We are dependent upon Host CAS or Host Nation to perform many of these reviews & data collection, which adds to the total time to accomplish assessment products. The Host Nation accomplishes these to their schedules not ours. These figures are Cage Code population only, not special taskers
- Steady improvement has been noted by staff and IASO since Feb 98.

DCMDI
Right Price
Performance Goal 2.1

FY 98 Performance Plan (Con't)

Performance Goal 2.1 – Right Price	DCMC	East	West	Int'l
• (2.1.1) Engage in activities to ensure complete and accurate reporting of Cost Savings and Avoidances ROI.	G/R	N/R	N/R	N/R
• (2.1.2) Increase Return on Assets (ROA) for excess property reutilized and sales proceeds by 10%.	G/R	G/R	G/R	Green
• (2.1.3) Determine negotiation cycle time.	G/R	N/R	N/R	N/R
• (2.1.4) Reduce the percentage of overage undefinitized contract actions to 10% or less.	G/R	G/R	G/R	Red
• (2.1.5) Ensure 96-100% forward pricing rate coverage at beneficial segments, with a minimum of 65% of beneficial segments covered by FPRAs and the balance covered by FPRRs.	G/R	G/R	G/R	Green
• (2.1.6) Engage in activities that will reduce/eliminate the backlog of open overhead negotiations to ensure overhead closeout actions are completed within a 2-year cycle.	G/R	G/R	G/R	Red
• (2.1.7) Cost overruns on major programs.	G/R	N/R	N/R	N/R
• (2.1.8) Reserved.	N/A	N/A	N/A	N/A
• (2.1.9) Maintain the percentage of physically completed contracts that are overage for closeout at 15% or less.	G/R	G/R	G/R	Green
• (2.1.10) Ensure 85% of canceling funds do not cancel.	G/R	G/R	G/R	Red
• (2.1.11) Reduce termination cycle time to less than 450 days for any given docket.	G/R	N/R	N/R	N/R
• (2.1.12) Reduce the FY 97 year-end backlog of overage CAS Noncompliance Reports by 30%.	G/R	N/R	N/R	N/R
• (2.1.13) Test the utility of commercial parametric cost estimating software in spare parts pricing.	G/R	N/R	N/R	N/R

FY 98 Performance Plan (Con't)

Performance Goal 2.1 – Right Price (Con't)	DCMC	East	West	Int'l
• (2.1.14) Reserved.	N/A	N/A	N/A	N/A
• (2.1.15) Institutionalize Integrated Product Team (IPT) Pricing within DCMC.	G/R	N/R	N/R	N/R
• (2.1.16) Engage in activities to improve and institutionalize selected facets of the Specialized Safety Program.	G/R	N/R	N/R	N/R

2.1.2 - ROA for Excess Property

- **Task Description:** Increase the Return on Assets (ROA) for excess property reutilized and sales proceeds by 10% over the average annual ROA achieved in FY 97.
- **FY98 Planned Goal/Target:** \$ 4.4M
- **FY98 Actual Results:** \$ 13.0M
- **Rating:** **Green**
- **HQ Process Owner:** Maj. Terry McElory

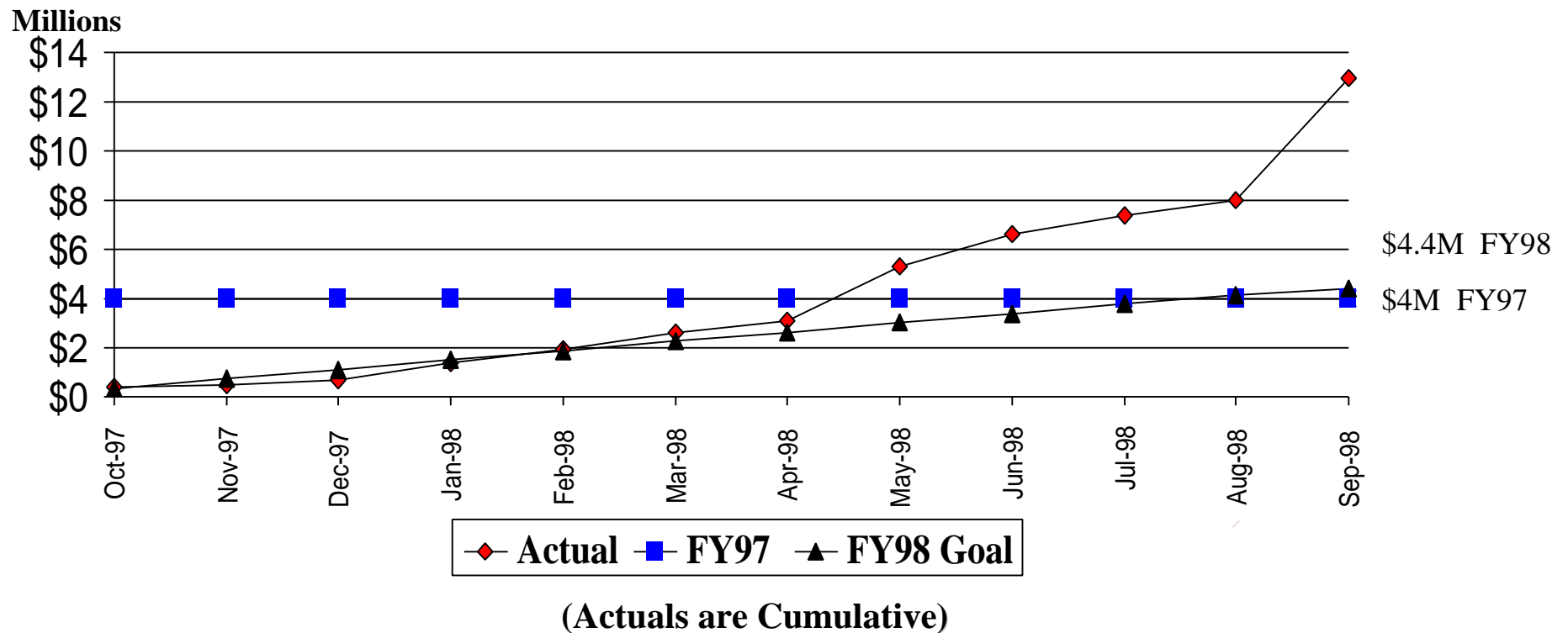
DCMDI

Right Price

ROA for Excess Property

STATUS: Green

**FY 98 GOAL: Increase ROA for excess
Property reutilized and sales proceeds by 10%**



Right Price



ROA for Excess Property

- Sept Data = \$5,035,129, YTD Cumulative = \$13,021,811
- FY 98 Goal = **Increase ROA for excess property reutilized and sales proceeds by 10%.**
- Current Status: **GREEN**
- Backup Info: Cumulative ROA is exceeding FY98 goal.

2.1.4 - UCA Definitization

- **Task Description:** Reduce the percentage of overage undefinitized contract actions to 10% or less.
- **FY98 Planned Goal/Target:** 10 %
- **FY98 Actual Results:** Sept 14.0 %
- **Rating:** **Red**
 - Goal not reached due to significant rise in new proposals from **19** in Mar 1998 to **95** in Jul 1998. CAOs still managed to achieve the goal for 5 consecutive months until the last month of the FY. District will continue to monitor progress and insure sufficient resources to meet goal.
 - Minor change in FY99: Task Description changes from “Reduce the percentage...” to “Achieve and maintain...”
- **HQ Process Owner:** Faye Turner

DCMDI

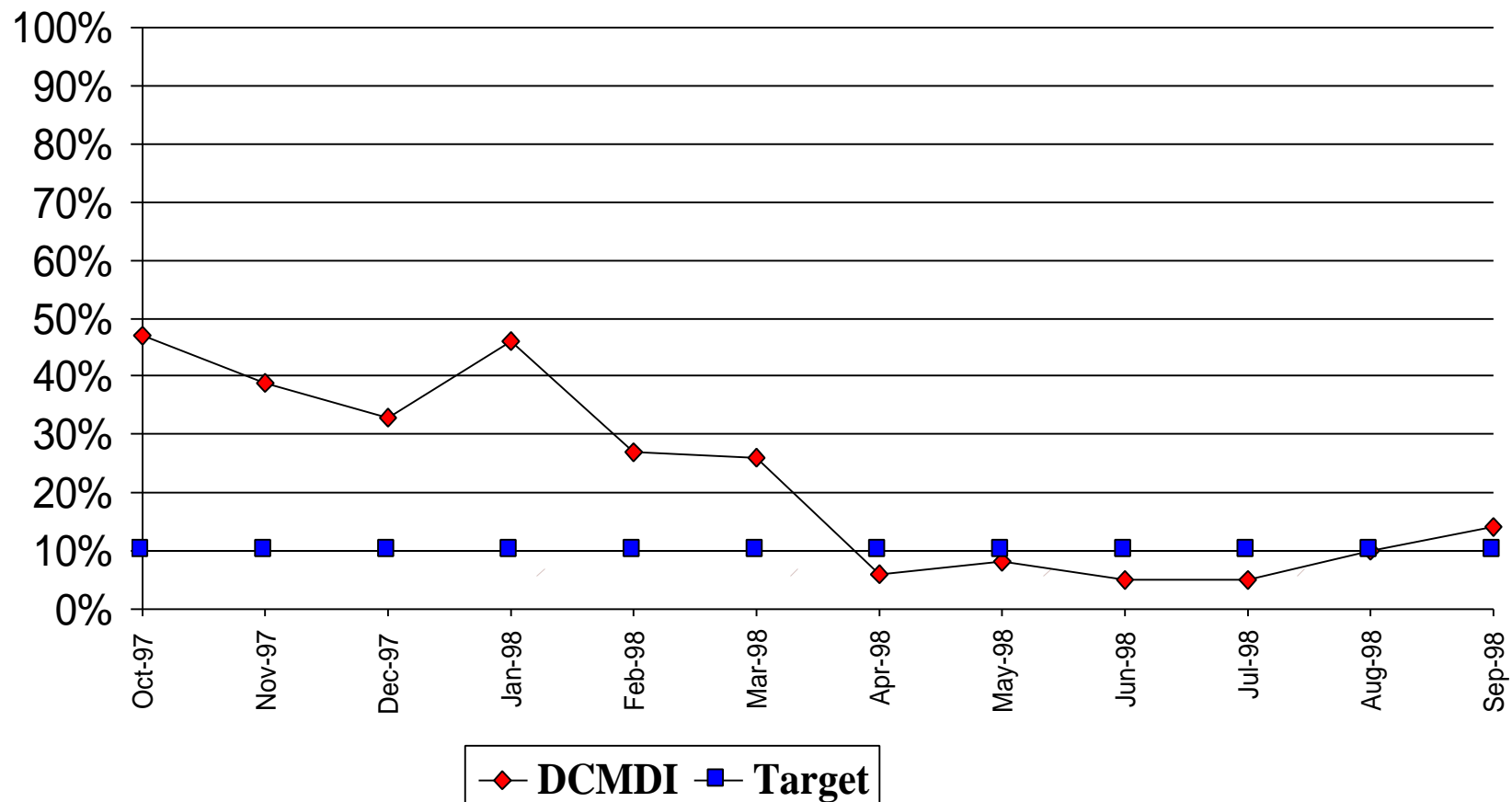
Right Price

Task 2.1.4 - UCA Definitization (UCAs >180 Days / UCAs On-Hand)



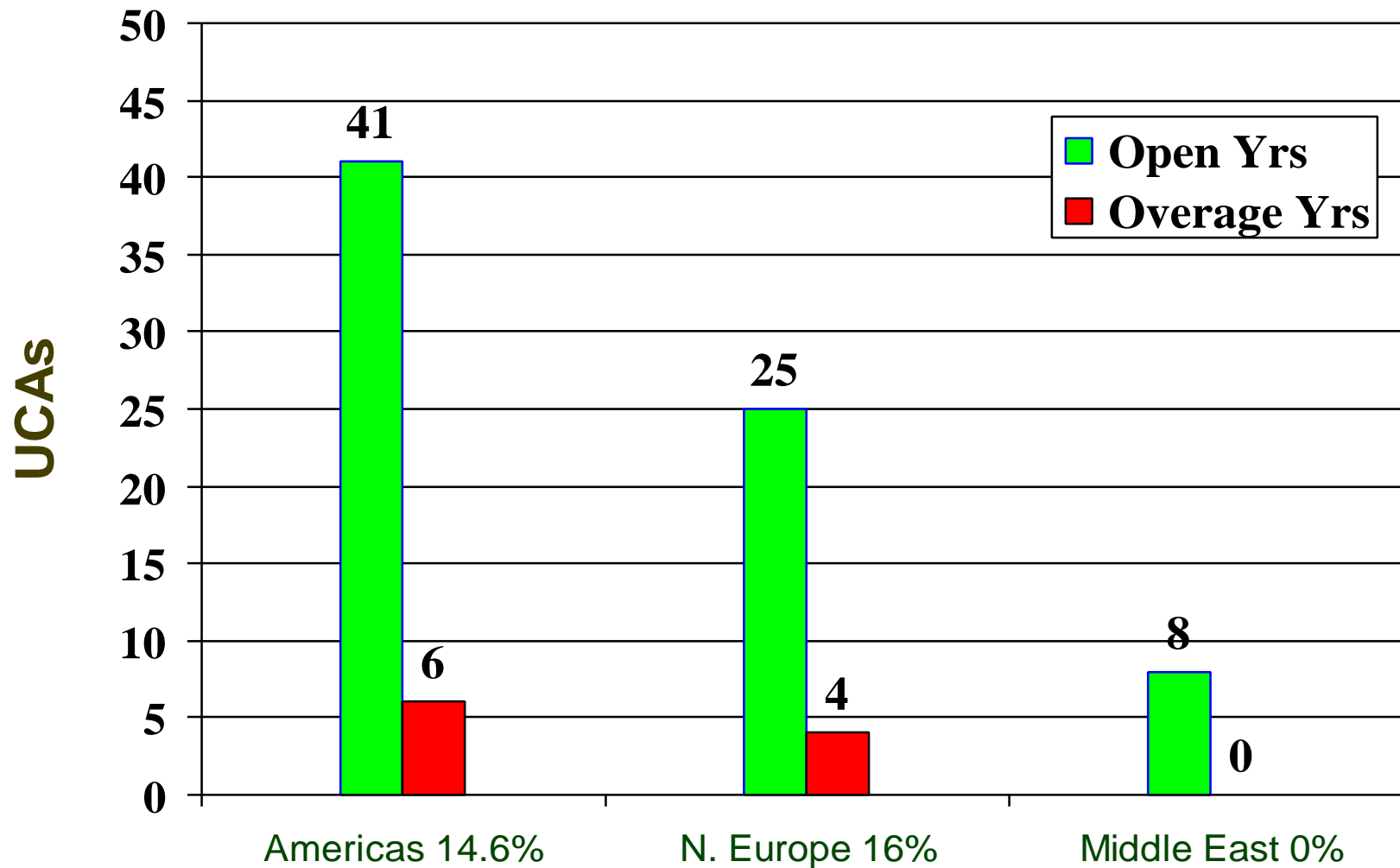
STATUS: Red

FY 98 GOAL: 10%



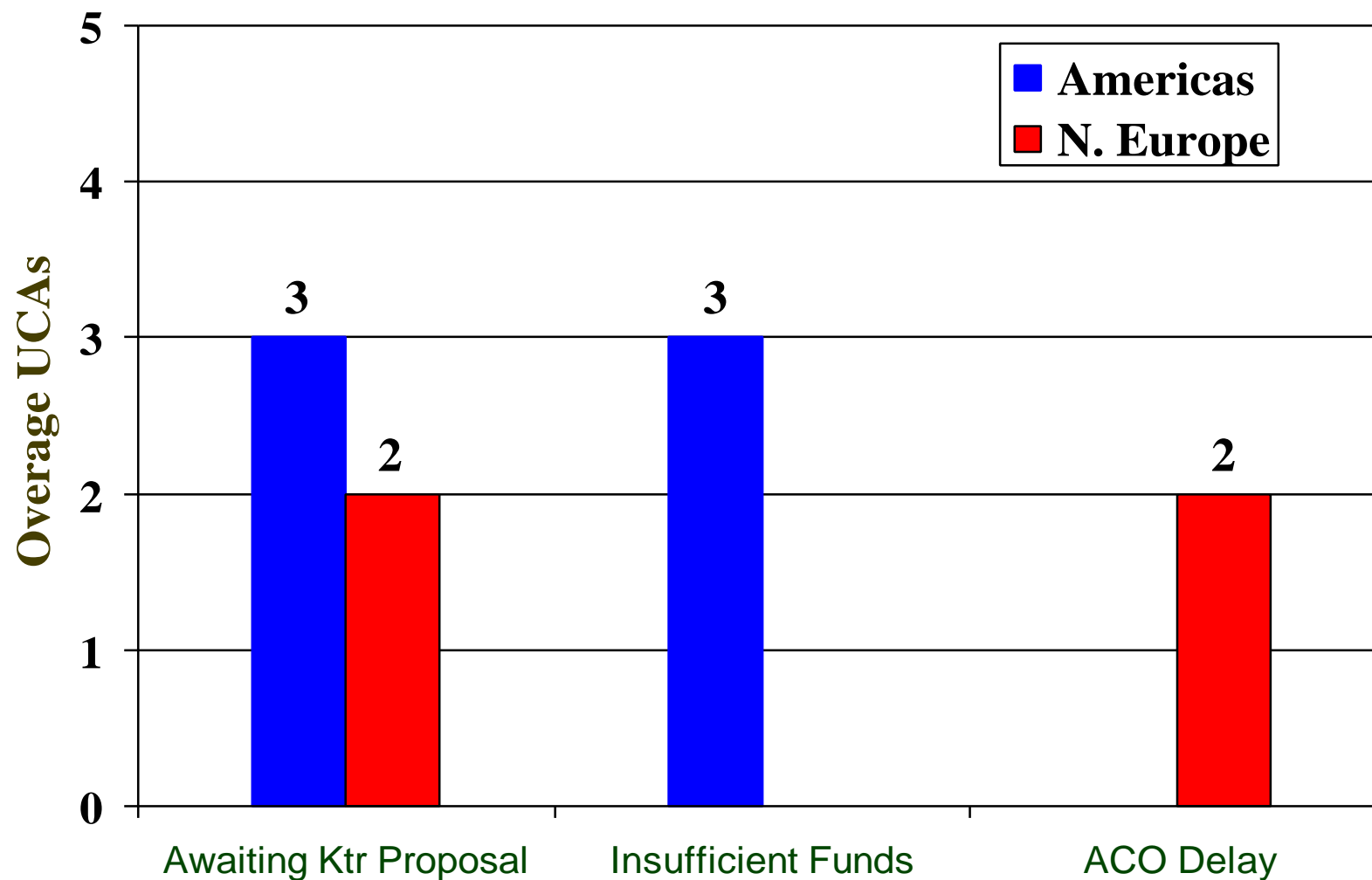
Right Price Overage UCAs

Pacing CAOs (Top Drivers)



Right Price Overage UCAs

Root Cause Analysis



2.1.5 - Percent of Contractor Segments Covered by FPRA / FPRR

- **Task Description:** Ensure 96% to 100% forward pricing rate coverage at beneficial segments, with a minimum of 65% of beneficial segments covered by Forward Pricing Rate Agreements (FPRAs) and the balance covered by Forward Pricing Rate Recommendations (FPRRs). (Beneficial sites are those locations with either major weapons program contracts or those sites awarding numerous and routine fixed priced contracts such as spare parts.)
- **FY98 Planned Goal/Target:** 65% , 100%
- **FY98 Actual Results:** 100%
- **Rating:** Green
- **HQ Process Owner:** Pat Janik, Overhead Center

DCMDI

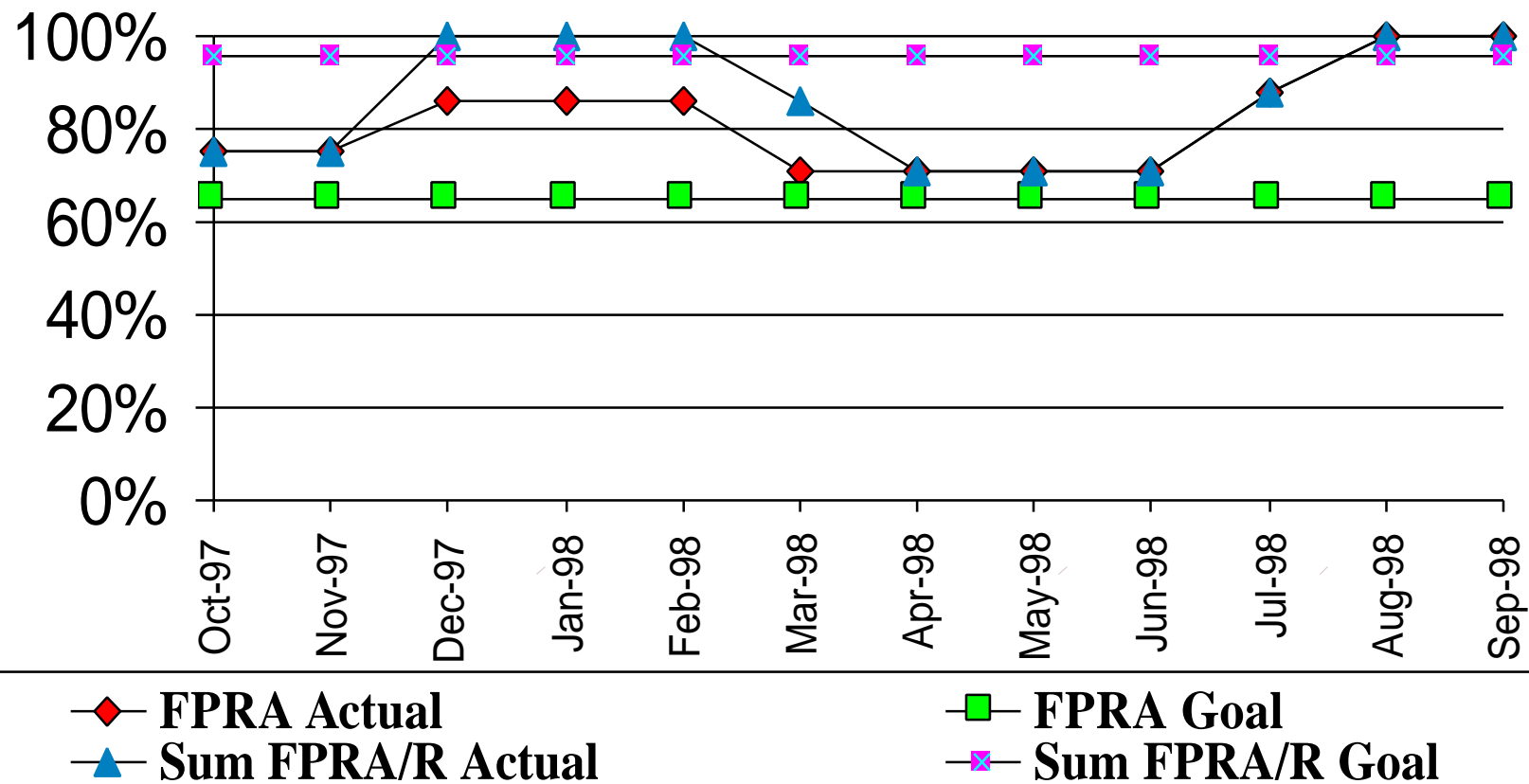
Right Price

Percent of Contractor Segments Covered by FPRA / FPRR



STATUS: Green

FY 98 GOAL: >65% for FPRAs, balance by FPRRs



Right Price

Percent of Contractor Segments Covered by FPRA / FPRR



- Sept Data = 100% Covered by FPRAs and/or FPRRs
- FY98 Goal = **>65% of beneficial segments covered by FPRAs with the balance covered by FPRRs**
- Current Status: **Green**
- FPRA covers 100% of beneficial sites

2.1.6 - Open Overhead Negotiations

- **Task Description:** Engage in activities that will reduce/eliminate the backlog of open overhead negotiations to ensure overhead closeout actions are completed within a **2-year cycle**.
- **FY98 Planned Goal/Target:** 100% complete within 2 years
- **FY98 Actual Results: 18 Open -- 8 Overage**
- **Rating: Red**
- **If goal not achieved (RED):** Delay in receiving Ktr proposals due to Ktr uncertainty of requirements and/or resource limitations. All open proposals currently being audited. Negotiation is expected complete in CY99 for 13 of 18 (& all overage). FY99 metric changed for non-major Ktrs to 3 year cycle.
- **HQ Process Owner:** Glenn Gulden, Overhead Center

DCMDI

Right Price

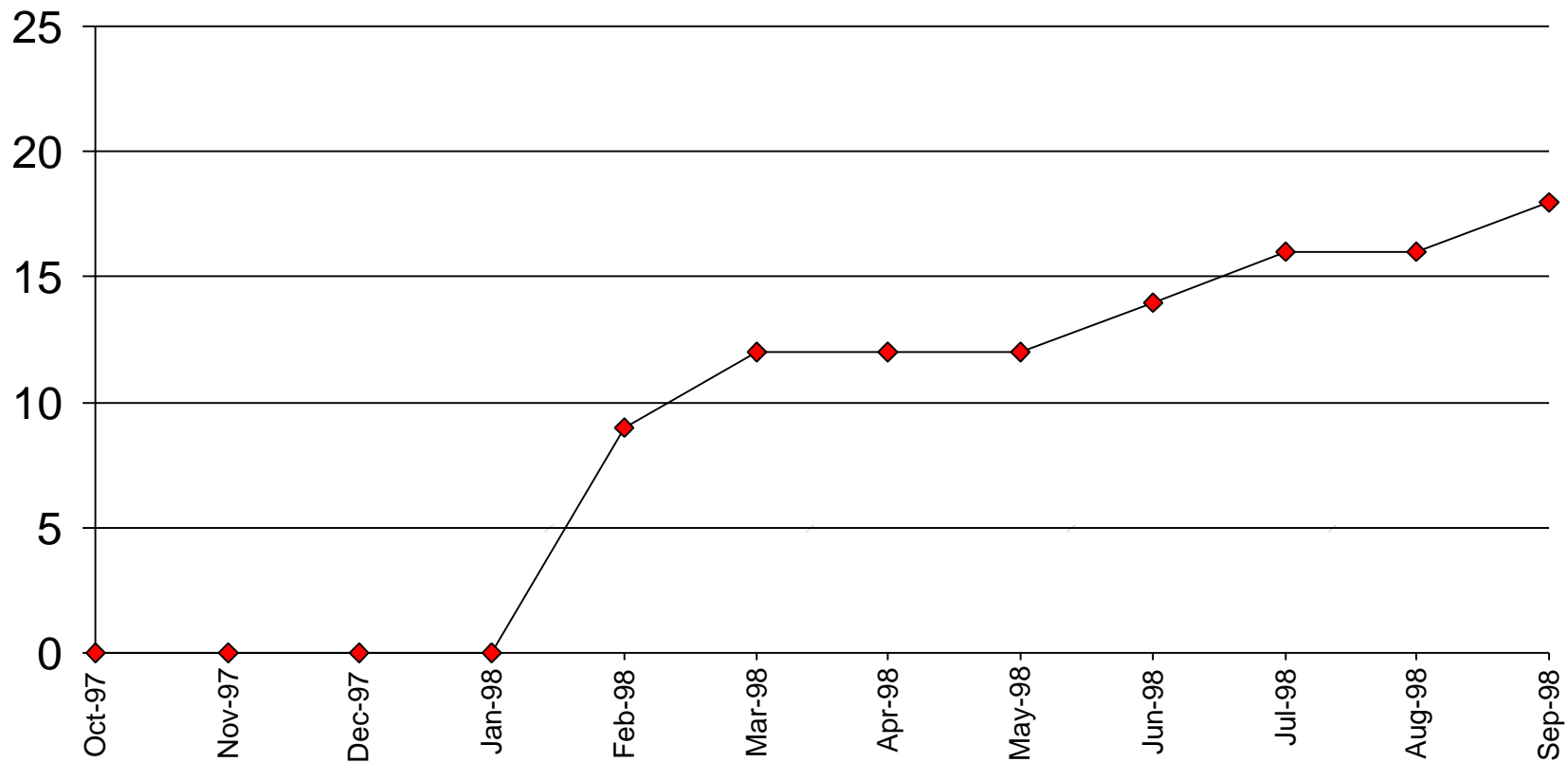
Open Overhead Negotiations



(Sum of Open Overhead Negotiations)

STATUS: Red

FY 98 Goal: **100% Completed w/n 2 Yrs**



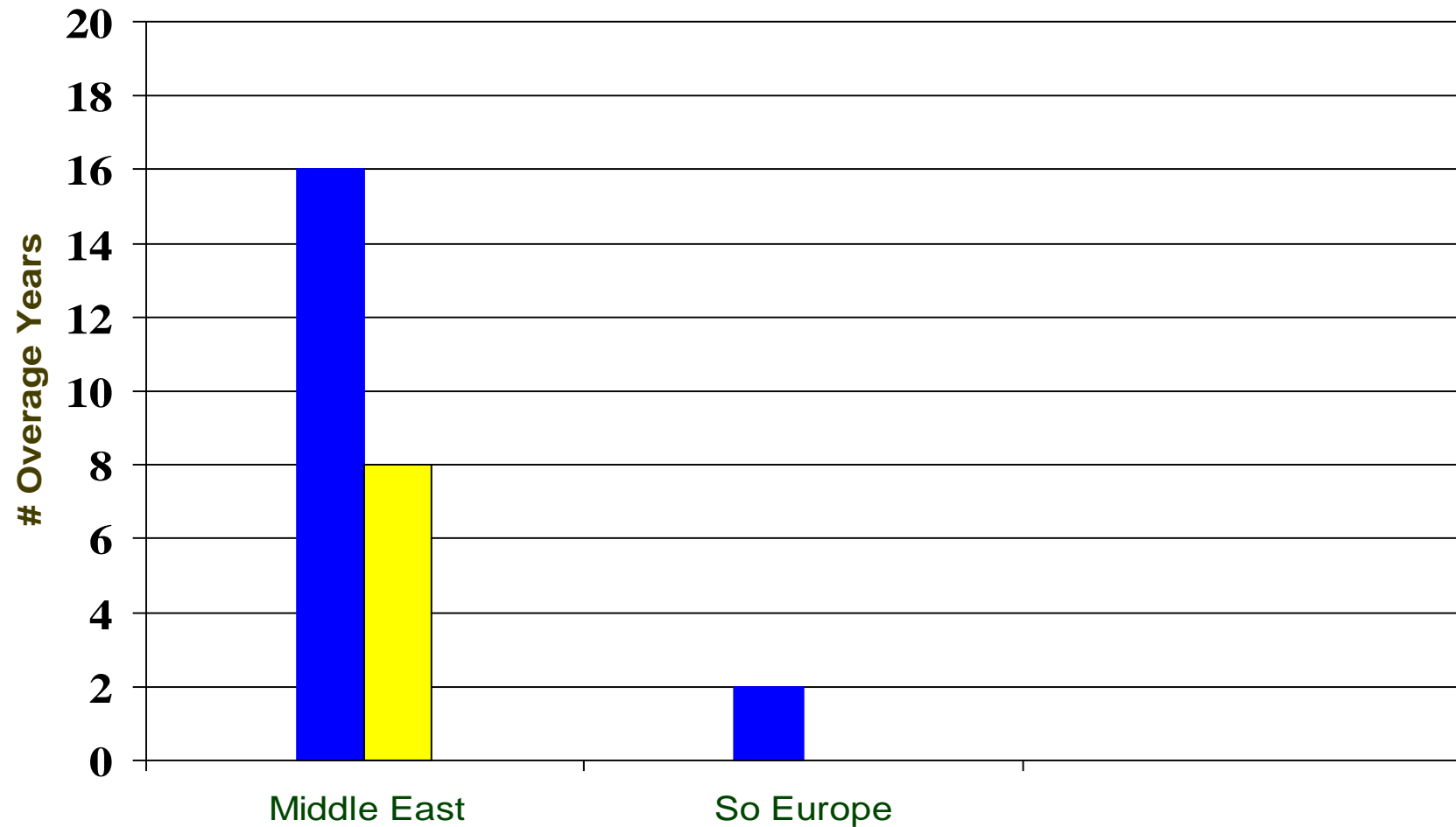
Performance Plan Reference: 2.1.6

Champion: Marcia Riddle

DCMDI

Right Price Final Overheads

Pacing CAOs



Right Price Overage Final Overheads

Root Causes



Right Price



Open Overhead Years

(Sum of Open Overhead Negotiations)

- Sept Data = 18 open - 8 overage
- FY98 Goal = **100% Within 2 years**
- Current Status: **Red**
- Progress To Date: 3 contractors have all the overage years -- FMC-Arabia (2) , Kuwait Dynamics (3), and Mansour GD (3). DCAA audits have been scheduled but Threatcon has restricted travel.
 - Audits on 2 years complete, negotiation ECD Jun 99.
 - Remaining years audit/negotiation ECD May 99/Dec 99 (3 years) and Dec 98/Jun 99 (3 years).

2.1.9 - Physically Completed Contracts Overage

- **Task Description: :** Maintain the percentage of physically completed contracts that are overage for closeout at 15% or less.
- **FY98 Planned Goal/Target:** 15% or less
- **FY98 Actual Results:** 8.0%
- **Rating:** Green
- **HQ Process Owner:** Patty Tellez



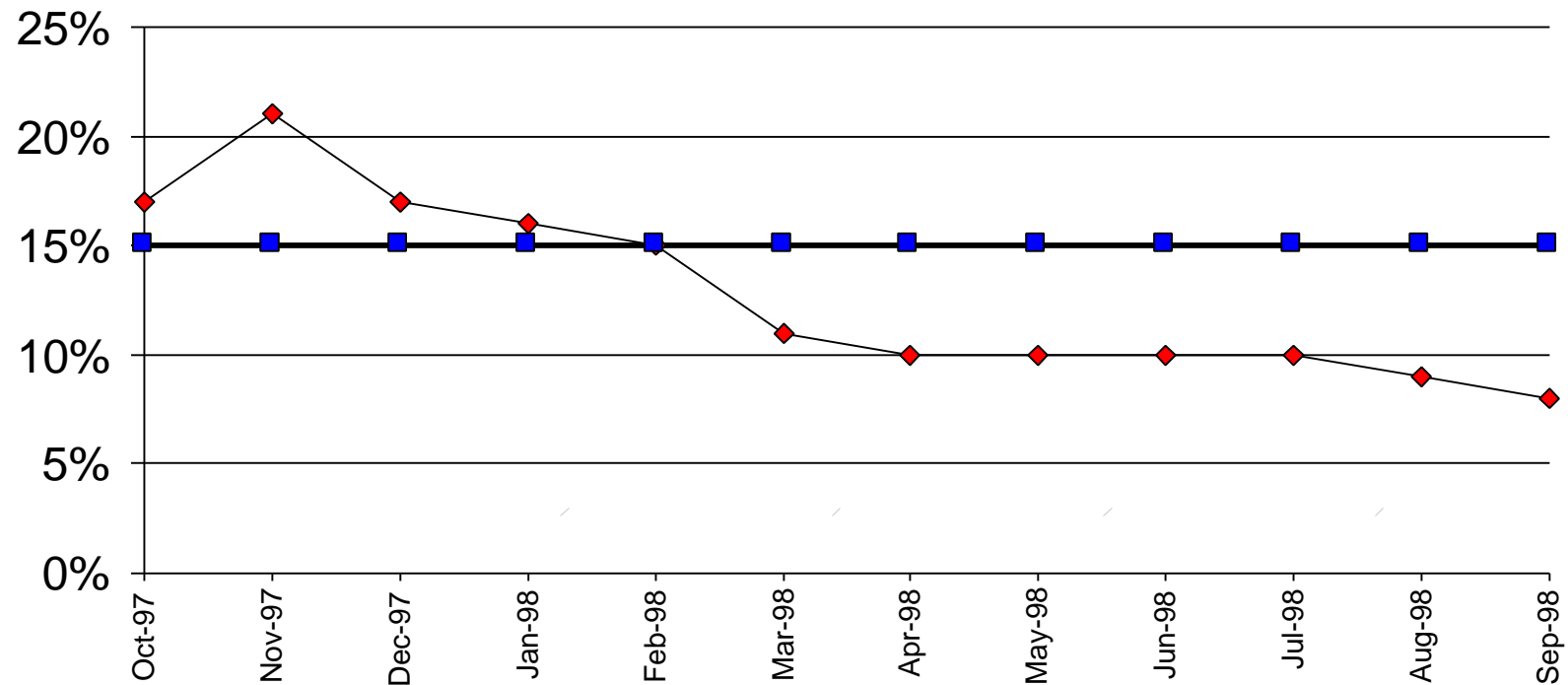
DCMDI

Right Price

Task 2.1.9 - Physically Completed Contracts Overage

STATUS: Green

FY 98 GOAL: < 15 %



DCMDI

Right Price

Task 2.1.9 - Physically Completed Contracts Overage

- FYTD = 8.0%
- FY98 Goal = **Maintain the percentage of physically completed contracts that are overage for closeout at 15% or less.**
- Current Status: **Green**

2.1.10 - Canceling Funds

- **Task Description:** Ensure 85% of canceling funds do not cancel.
- **FY98 Planned Goal/Target:** 85%
- **FY98 Actual Results:** \$4,090,600
- **Rating:** **Red**
- **If goal not achieved (RED):**
 - PCO did not allow deobligation of funds
 - PCO/ACO records do not match.
 - DCMC-Bristol
 - no need to reconcile records
 - funds have cancelled
 - RECOMMEND: In lieu of payment office records, ACO reconcile with PMO's records to closeout contract.
- **HQ Process Owner:** Patty Tellez

DCMDI

Right Price Canceling Funds

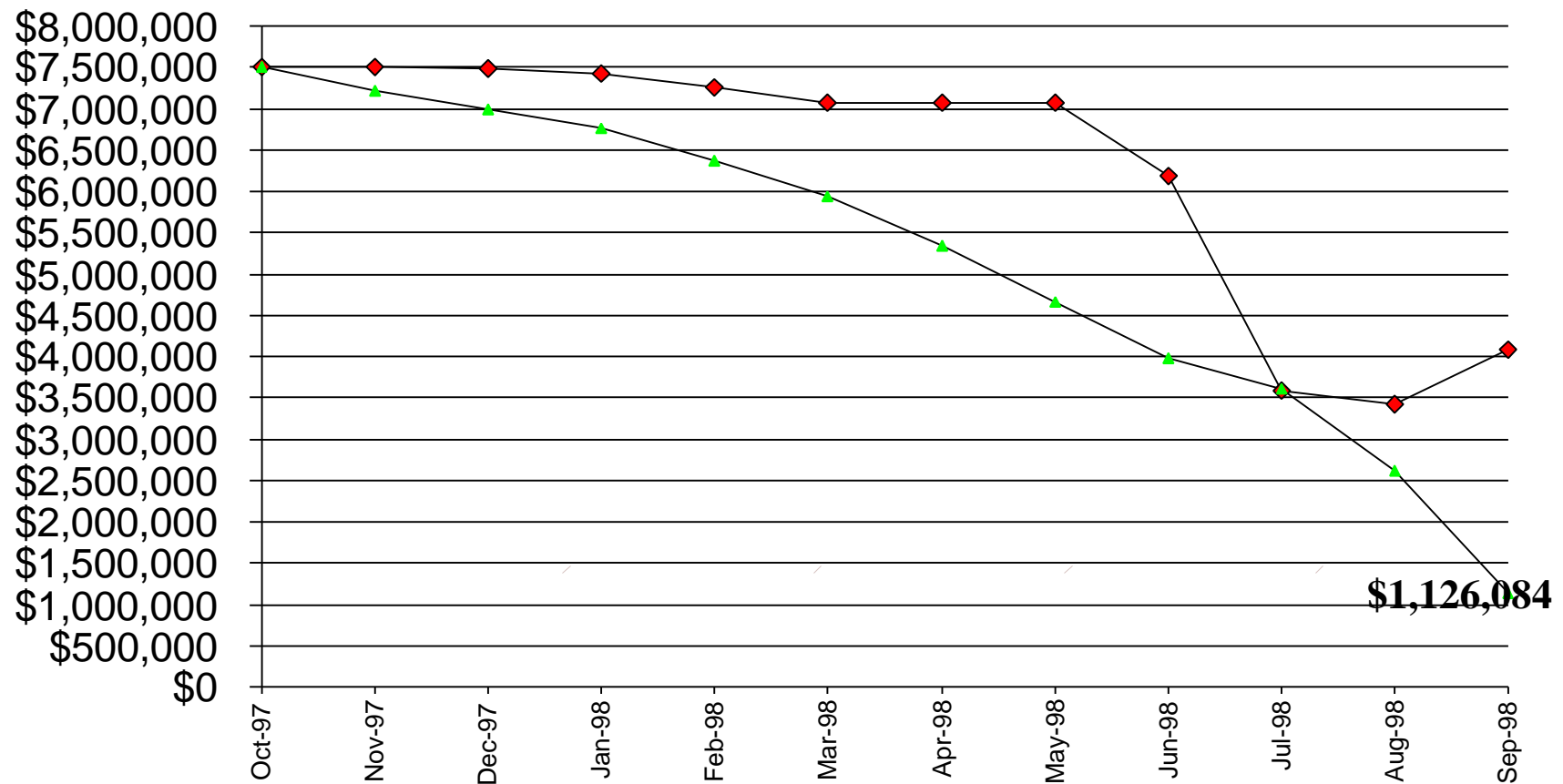


(Funds At Risk of Canceling - Burn Down Rate)

STATUS: Red



FY 98 GOAL: 85% \$ Canceled by 30 Sep 98



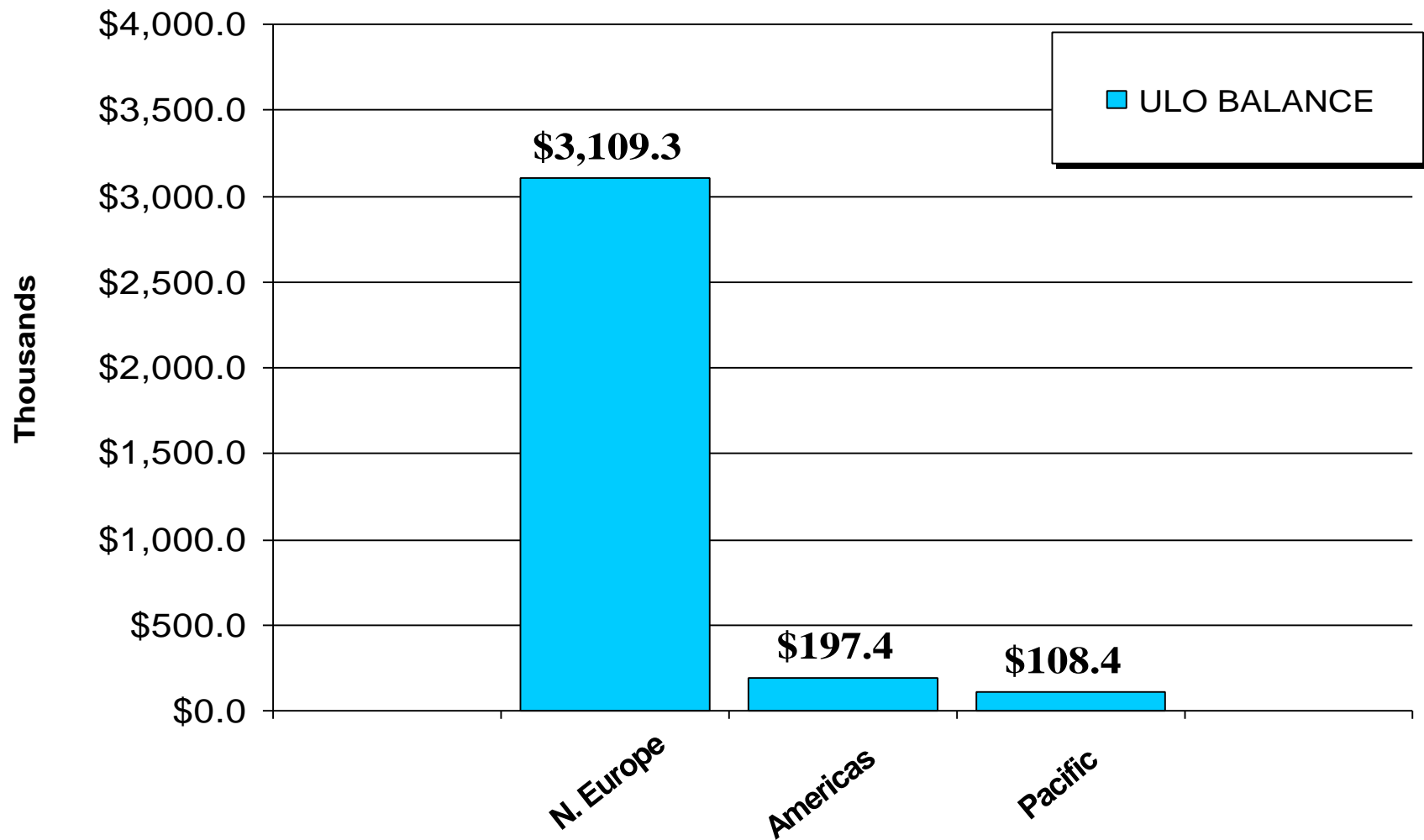
Performance Plan Reference: 2.1.10

Champion: Charlene Hammaker

Right Price

Task 2.1.10 Canceling Funds

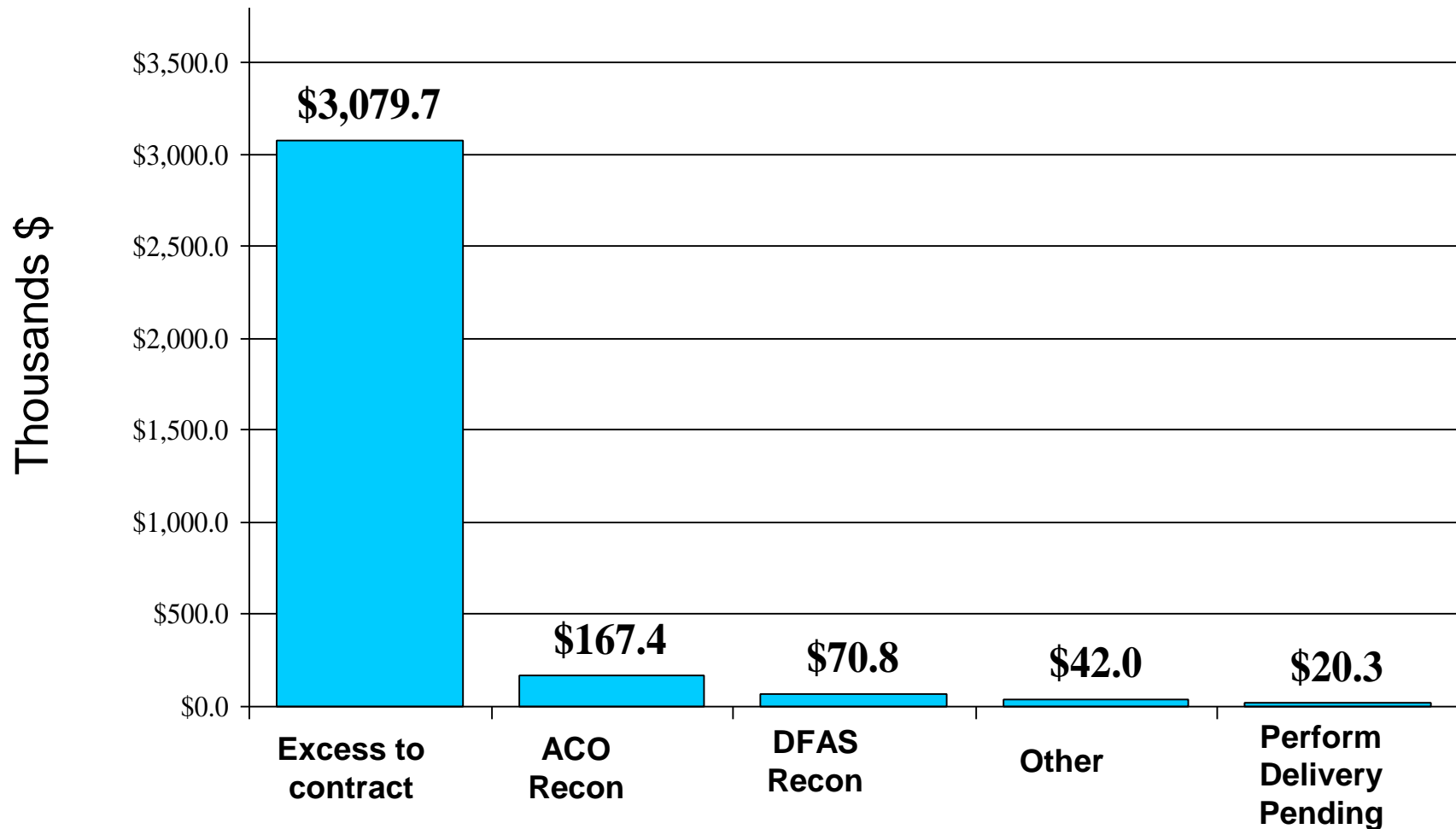
Canceling Funds Pacing CAOs (*Sections 1-4*)



Right Price

Task 2.1.10 Canceling Funds

Canceling Funds Drivers *(Sections 1-4)*



2.1.11 - Termination Actions

- **Task Description:** Reduce Termination Cycle Time to less than 450 days for any given Docket.
- **FY98 Goal/Target:** 100% Decrease in Dockets over 450 days, From: 12 Dockets; To: 0 Dockets.
- **FY98 Performance:** 75% Decrease in Dockets over 450 days, From: 12 Dockets; To: 3 Dockets.
- **Rating:** N/R (reporting, because if rated it would be **Red**)
- **Note: FY99 Adjustments:** Objective Performance / Goal Changed to 2.1.4, Performance goal/metric changed to Close 75% of Dockets less than 450 days.
- **DCMDI Process Owner:** Scott Clemons

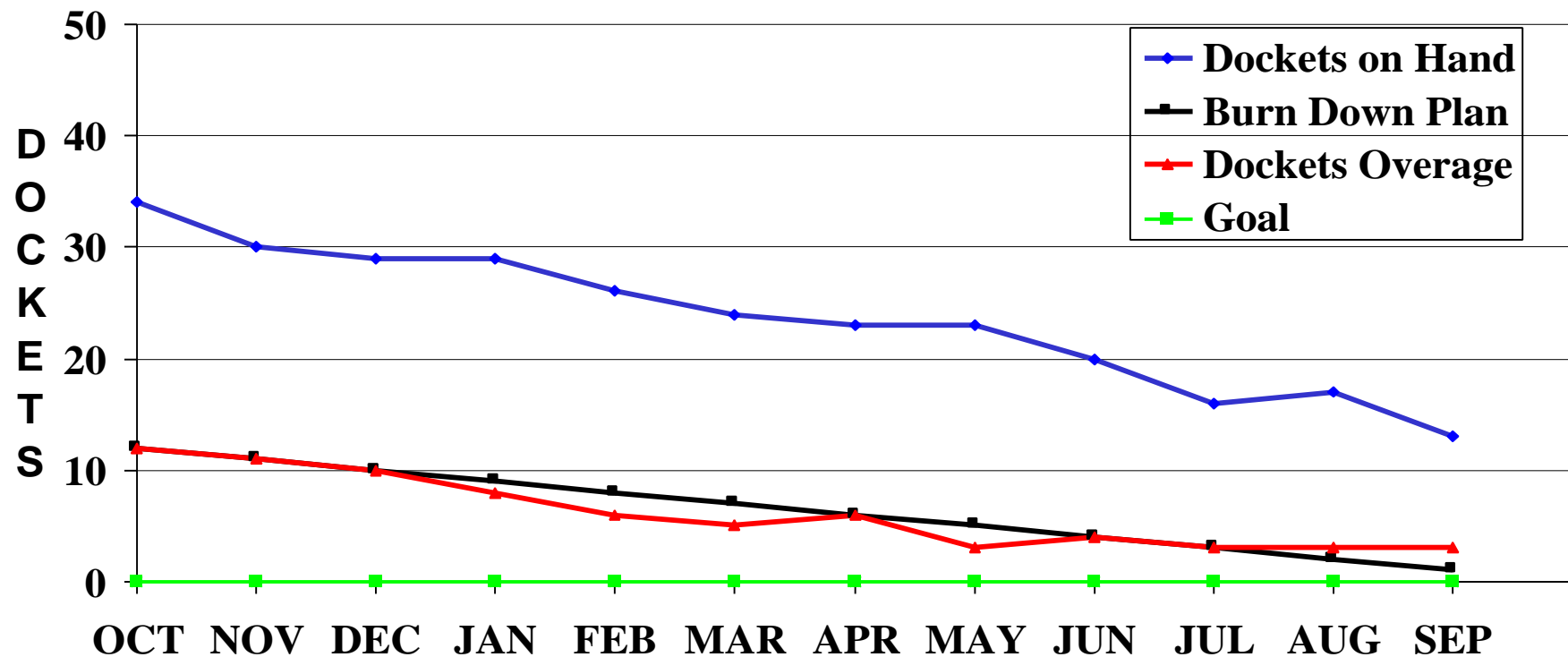
Right Efficiency

Task 2.1.11 Termination Actions

Termination for Convenience Overage Dockets

STATUS: **N/R**
(Red)

FY 98 Goal: Reduce termination cycle time to less than 450 days for any docket



(DCMDI)

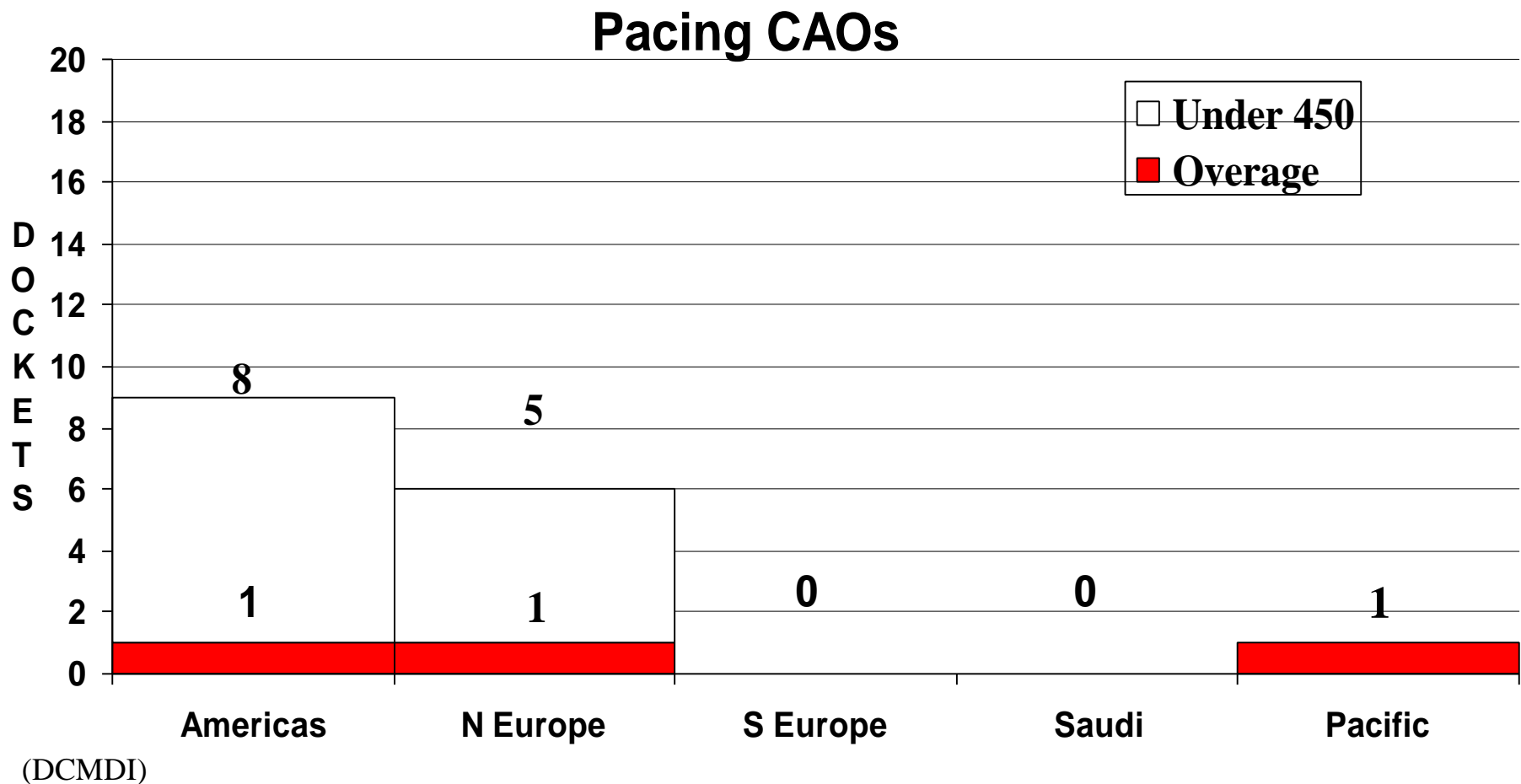
Right Efficiency

Task 2.1.11 Termination Actions

Overage Dockets - Pacing CAOs

STATUS: **N/R**
(Red)

FY 98 Goal: Reduce termination cycle time
to less than 450 days for any docket

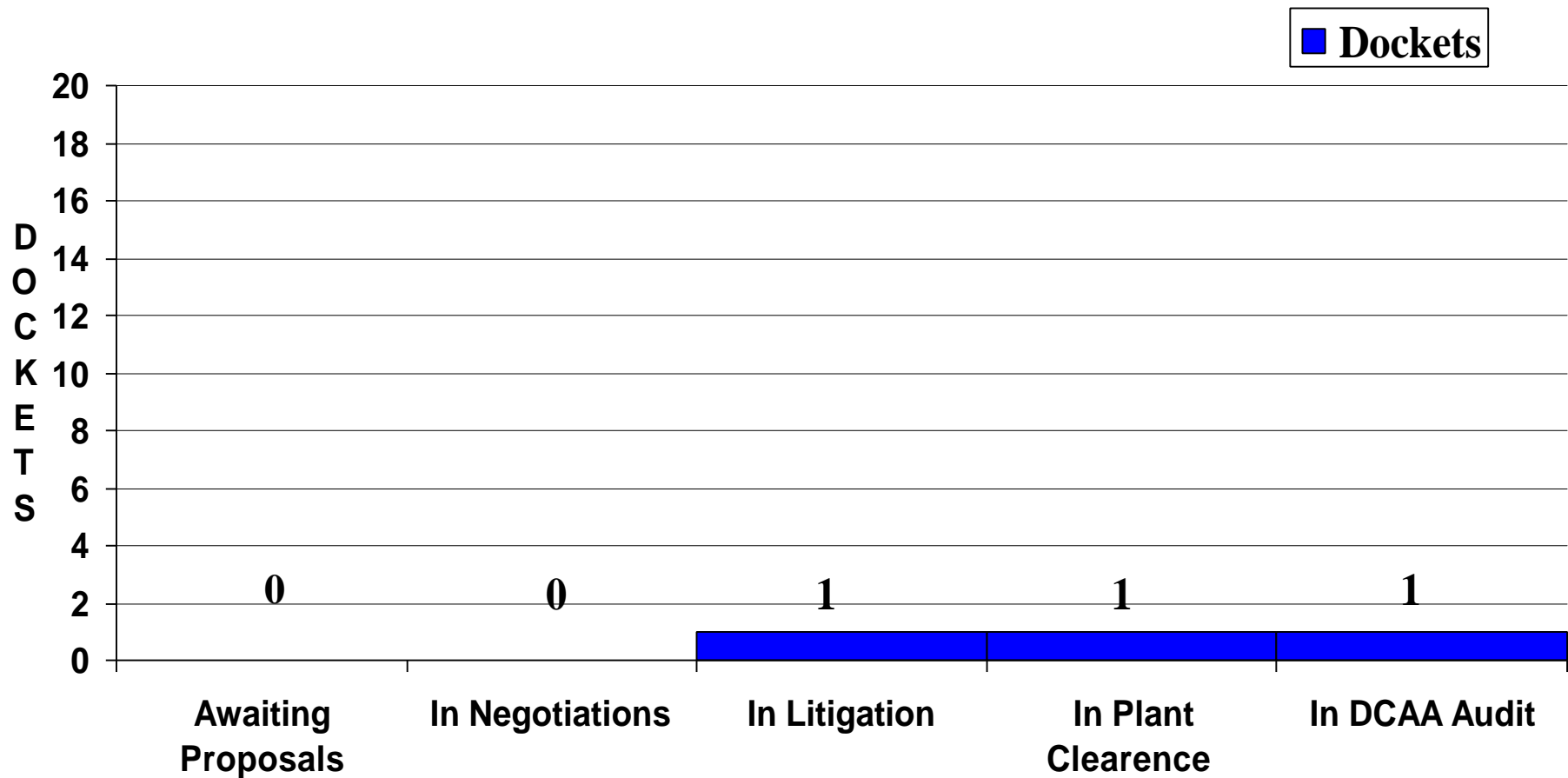


Right Efficiency

Task 2.1.11 Termination Actions

Overage Dockets

ROOT CAUSE ANALYSIS



(DCMDI)

Right Efficiency

Task 2.1.11 Termination Actions

Termination for Convenience Overage Dockets

STATUS: **N/R**
(Red)

FY 98 Goal: Reduce termination cycle time
to less than 450 days for any docket

- August 98 Data = 18 % : 17 Dockets; 3 Overage
- September 98 Data = 19 % : 16 Dockets; 2 Burndown - >730 Days.
1 Overage - >450 Days.
- DCMC Americas: CCC/Donlee Precision Products
 - 9 Dockets; 1 Burndown Docket, 792 Days.
 - ASBCA Claim for Term Costs Exceeding 1st Article Limit.
- DCMDI/DCMC Pacific: Eurasia Heavy Industries
 - 1 Docket; 1 Burndown Docket, 1,965 Days.
 - 3rd DCAA audit performed to validate contractor's claims.
- DCMC Northern Europe: GEC Marconi Avionics Ltd.
 - 7 Dockets; 1 Overage Docket, 561 Days.
 - Awaiting Plant Clearance on US subcontractor proposal.

(DCMDI)

DCMDI
Right Efficiency
Performance Goal 2.2

FY 98 Performance Plan (Con't)

Performance Goal 2.2 – Right Efficiency	DCMC	East	West	Int'l
• (2.2.1) Right Efficiency task.	G/R	N/A	N/A	N/A
• (2.2.2) Enhance the Command's ability to assist in transition to and support of privatized services for depot maintenance.	G/R	G/R	G/R	N/A
• (2.2.3) Reserved. Being Rewritten to accommodate MRM #2.	N/A	N/A	N/A	N/A
• (2.2.4) Continue to support contingency operations in Bosnia and prepare for timely support of other currently unknown contingency operations.	G/R	N/R	N/R	N/R
• (2.2.5) Test the use of gov't credit cards as a method of contract payment.	G/R	N/R	N/R	N/R
• (2.2.6) Reserved.	N/A	N/A	N/A	N/A
• (2.2.7) Reserved.	N/A	N/A	N/A	N/A
• (2.2.8) Provide DCMC support to GIDEP and JLC/JGSE.	G/R	N/A	N/A	N/A
• (2.2.9) Enhance the capability for increased communication by various means among all DCMC employees, DCMC customers, and Industry.	G/R	N/A	N/A	N/A
• (2.2.10) Determine the most efficient and effective means to deliver all required training courses for which DCMC conducts training.	G/R	N/R	N/R	N/R
• (2.2.11) Implement DCPS ensuring the necessary interfaces to PLAS.	G/R	N/R	N/R	N/R
• (2.2.12) Reserved.	N/A	N/A	N/A	N/A
• (2.2.13) Complete improvement actions identified through the DCMC 1997 Internal Customer Questionnaire.	G/R	N/R	N/R	N/R
• (2.2.14) Reserved.	N/A	N/A	N/A	N/A
• (2.2.15) Determine the level of data accuracy for Command-level performance data.	G/R	N/R	N/R	N/R
• (2.2.16) Fully deploy One Book, Part II, Chapter 9.	G/R	G/R	G/R	Green

FY 98 Performance Plan (Con't)

Performance Goal 2.2 – Right Efficiency (Con't)	DCMC	East	West	Int'l
• (2.2.17) Implement the Integrated Planning, Programming, Budgeting, and Execution Management System.	G/R	N/R	N/R	N/R
• (2.2.18) Strategic Planning.	G/R	N/R	N/R	N/R
• (2.2.19) Implement Unit Cost Management (UCM). Test through collecting and analyzing resource and performance data.	G/R	N/R	N/R	N/R
• (2.2.20) Achieve complete PLAS reporting at each CAO to supply labor costs for Unit Cost Management development. Maintain PLAS usage rate of 98%.	G/R	G/Y/R	G/Y/R	Red
• (2.2.21) Reduce DCMC's facility cost (CONUS) by reducing net usable space at non-contractor locations IAW DLAR 5305.2 (130 sq. ft. per person after consideration for special use space).	G/R	G/Y/R	G/Y/R	N/A
• (2.2.22) Reduce high grades to 502.	G/R	N/A	N/A	N/A
• (2.2.23) Increase the supervisory ratio to 14.1.	G/R	G/R	G/R	Red
• (2.2.24) Improve Labor Management Relations within DCMC.	G/R	G/R	G/R	Green
• (2.2.25) Update the IRM plan, incorporating HQ, District, and Field Office comments, for final approval by AQ Commander.	G/R	N/R	N/R	N/R
• (2.2.26) Share Data Warehouse (SDW). Complete system deployment.	G/R	N/R	N/R	N/R
• (2.2.27) Automated Metrics System (AMS). Complete final application development and deployment.	G/R	N/R	N/R	N/R
• (2.2.28) Electronic Document Workflow (EDW). Deploy Electronic Contract Filefolder to the balance of DCMDE sites and begin deployment at DCMDW sites.	G/R	N/R	N/R	N/R
• (2.2.29) Reserved.	N/A	N/A	N/A	N/A
• (2.2.30) DCARRS/PLAS. Complete system deployment.	G/R	N/R	N/R	N/R
• (2.2.31) SICM. Continue software revisions, enhancements, and training.	G/R	N/A	N/A	N/R
• (2.2.32) Closed Contract Database (CCDB).	G/R	N/R	N/R	N/R

FY 98 Performance Plan (Con't)

Performance Goal 2.2 – Right Efficiency (Con't)	DCMC	East	West	Int'l
• (2.2.33) Reserved.	N/A	N/A	N/A	N/A
• (2.2.34) Reduce Source Inspections in DCMC.	G/R	N/R	N/R	N/R
• (2.2.35) ACO Modification Module, Phase 2.	G/R	N/R	N/R	N/R
• (2.2.36) Demonstrate the capability to implement a Command-wide electronic performance support system.	G/R	N/R	N/R	N/R
• (2.2.37) Plant Clearance Automated Reutilization Screening System (PCARSS). Complete development, testing, training, and installation.	G/R	N/R	N/R	N/R
• (2.2.38) DD 250. Expand the electronic submission of DD 250.	G/R	N/R	N/A	N/A
• (2.2.39) Establish a PAT to analyze Flight Operations & Specialized Safety (FO&SS) Contractor Self-Oversight (CSO) concept.	G/R	N/R	N/R	N/R

2.2.2 - Privatization of Depot Maintenance

- **Task Description:** Enhance the Command's ability to assist in transition to and support of privatized services for depot maintenance (contract administration of such services after privatization).
- **FY98 Planned Goal/Target:** N/A to DCMDI
- **FY98 Actual Results:** Not Applicable
- **Rating:** N/A
- **If goal not achieved:** This goal does not apply to DCMDI.
- **HQ Process Owner:** COL Frank Davis

DCMDI

Right Efficiency

Privatization of Depot Maintenance

- Sept Data = 0
- FY98 Goal = **N/A**
- Current Status: Does not apply in DCMDI

2.2.10 - Determine Most Efficient Level to Deliver all Required Training

- **Task Description:** Determine the most efficient and effective means to deliver all required training courses for which DCMC conducts training.
- **FY98 Planned Goal/Target:** Supported by DCMDE / DCMDW
- **FY98 Actual Results:** Support Managed
- **Rating:** N/R
- **HQ Process Owner:** Ann Deitz

DCMDI

Right Efficiency

Determine Most Efficient Level to Deliver all Required Training

- Sept Data = 0
- FY98 Goal = **N/R**
- Current Status: DCMDI participates but is supported by East And West Districts.

2.2.16 - Fully Deploy One Book, Part II, Chap. 9

- **Task Description:** Fully deploy One Book, Part II, Chapter 9, “Management Control and Assessment Process,” revised March 11, 1997.
- **FY98 Planned Goal/Target:** Full Deployment
- **FY98 Actual Results:** Progressing to Plan
- **Rating:** Green
- **HQ Process Owner:** John Glover

DCMDI

Right Efficiency



Fully Deploy One Book Chapter “Management Control and Assessment Processes”

- Sept Data = Progressing to Plan
- FY98 Goal = **Full Deployment**
- Current Status: Management Controls and Assessments progressing to plan as indicated in the quarterly reports.

2.2.20 - PLAS Reporting

- **Task Description:** Achieve complete PLAS reporting at each CAO to supply labor costs for Unit Cost Management development. Each District and DCMC HQ should ensure that their staffs and their CAOs maintain PLAS usage rate of 98%.
- **FY98 Planned Goal/Target:** 98%
- **FY98 Actual Results:** 97.1%
- **Rating:** **Red**
- **If goal not achieved:** Goal was not achieved due to Hurricanes in September. PLAS data has been input but could not be transmitted into Central Server for official PLAS usage report.
- **HQ Process Owner:** Susan Shaver

Right Efficiency



Achieve Complete PLAS Reporting for Unit Cost

- **Sept Data = Actual 97.1%. Would have been 100% except goal was not achieved due to Hurricanes in September. PLAS data has been input but could not be transmitted into Central Server for official PLAS usage reporting.**
- **FY98 Goal = Achieve complete PLAS reporting at each CAO for Unit Cost reporting.**
- **Current Status: PLAS reporting is being accomplished all CAOs.**

2.2.23 - Supervisory Ratio

- **Task Description:** Increase the supervisory ratio to 14.1.
- **FY98 Planned Goal/Target:** 14:1
- **FY98 Actual Results:** 13:1
- **Rating:** **Red**
- **Goal was not achieved (RED):** Due to numerous small offices of 10 or fewer employees, a supervisory ratio of 13.1 is impractical and our supervisory ratio will always be a bit lower than the goal.
- **HQ Process Owner:** Sharon Tillman



Right Efficiency

Increase Supervisory Ratio to 14:1

- July Data = 13:1
- FY98 Goal = **14:1**
 - Current ratio is 13 to 1 (previous months: averaged approximately 13.6 to 1)
 - CAOs fall between 10 to 1 and 17 to 1. District Staff is 23 to 1.
 - Elements of Problem: 11 subsidiary offices have 10 or fewer employees, thereby adversely affecting the DCMDI Supervisory Ratio.

2.2.24 - Improve Labor Relations

- **Task Description:** Improve Labor Management Relations within DCMC.
- **FY98 Planned Goal/Target:** Unfair Labor Practices: No final decisions rendered against DCMC. Grievances: No arbitration decisions rendered against DCMC.
- **FY98 Actual Results:** 0
- **Rating:** Green
- **HQ Process Owner:** Vicki Paskanik

DCMDI

Right Efficiency

Improve Labor Management Relations

- Sept Data = 0
- FY98 Goal = **Improve labor management relations**
- Current Status: **Green**

DCMDI
Right Talent
Performance Goal 3.1

FY 98 Performance Plan (Con't)

Performance Goal 3.1 – Right Talent	DCMC	East	West	Int'l
• (3.1.1) Monitor training hours per employee compared to the industry benchmark of 40 hours of training per employee.	G/R	G/R	G/R	Green
• (3.1.2) Increase the percentage of personnel that are DAWIA certified to 90%.	G/R	G/R	G/R	Green
• (3.1.3) Monitor the utilization rate for all DAU quotas received.	G/R	G/R	G/R	Green
• (3.1.4) Reserved.	N/A	N/A	N/A	N/A
• (3.1.5) Ensure at least 10% of personnel registered in Software Professional Development Program (SPDP) are certified at Level III and at least 65% are certified at Level II.	G/R	N/R	N/R	N/R
• (3.1.6) Reserved.	N/A	N/A	N/A	N/A
• (3.1.7) Reserved.	N/A	N/A	N/A	N/A
• (3.1.8) Reserved.	N/A	N/A	N/A	N/A
• (3.1.9) Perform marketing and training tasks required by DoD Acquisition Deskbook Joint Program Office communications strategy.	G/R	N/R	N/R	N/R
• (3.1.10) Manage, maintain, and sustain the One Book.	G/R	N/A	N/A	N/A
• (3.1.11) Define the level of required computer literacy and state of such within DCMC. Improve the state of literacy.	G/R	N/R	N/R	N/R
• (3.1.12) Complete development of and deploy the SFA mentoring process and supporting network.	G/R	N/R	N/R	N/R
• (3.1.13) Reserved.	N/A	N/A	N/A	N/A

FY 98 Performance Plan (Con't)

Performance Goal 3.1 – Right Talent (Con't)	DCMC	East	West	Int'l
• (3.1.14) Plan for and begin implementation of DCMC certification policy.	G/R	N/R	N/R	N/R
• (3.1.15) Enhance first line supervisor multi-functional and leadership skills development.	G/R	N/R	N/R	N/R
• (3.1.16) Reserved.	N/A	N/A	N/A	N/A
• (3.1.17) Define future functional skills needs within areas under SFA purview.	G/R	N/R	N/R	N/R

3.1.1 - Training Hours

- **Task Description:** Monitor training hours per employee compared to the industry benchmark of 40 hours of training per employee.
- **FY98 Planned Goal/Target:** 40 Hrs/Employee
- **FY98 Actual Results:** 61 Hrs/Employee
- **Rating:** Green
- **HQ Process Owner:** Jan Pandhi

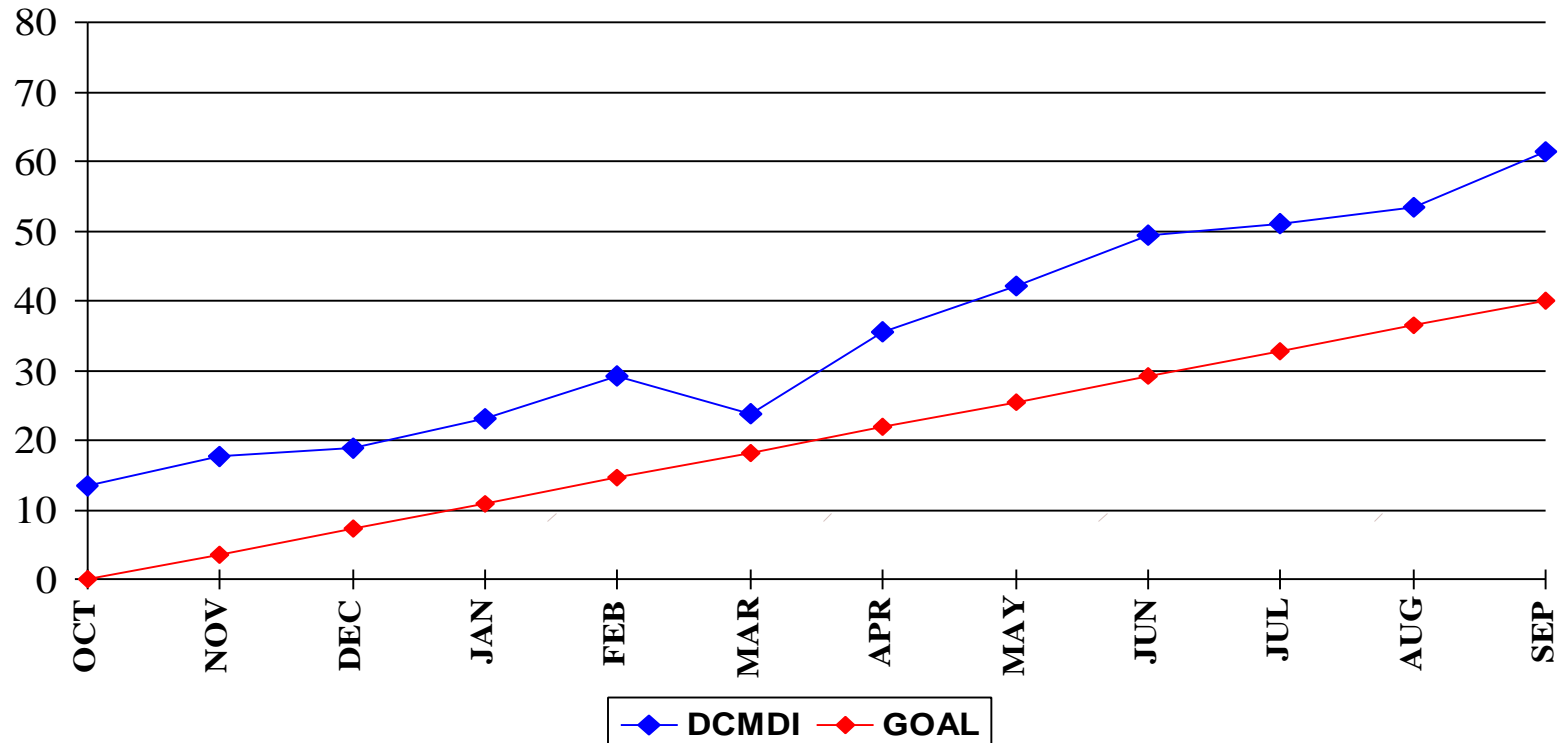
DCMDI

Right Talent Training Hours

(Training Hours / Employee vs Industry Benchmark)

STATUS: Green

FY 98 Goal: 40 Hours per employees per year



Performance Plan Reference: 3.1.1

Champion: Connie McKeon

Right Talent

Training Hours



(Training Hours / Employee vs Industry Benchmark)

- Sept Data = 61.45 Hrs/employee/year
- FY98 Goal = **Monitor training hours per employee compared to the industry benchmark of 40 hours of training per employee per year.**
- Current Status: **Green**

3.1.2 - DAWIA Certification

- **Task Description:** Monitor the percentage of personnel that are DAWIA certified at Levels I, II, and III and increase the percentage of personnel that are DAWIA certified to 90%.
- **FY98 Planned Goal/Target:** 90 %
- **FY98 Actual Results:** 92%
- **Rating:** Green
- **HQ Process Owner:** Jan Pandhi

DCMDI

Right Talent

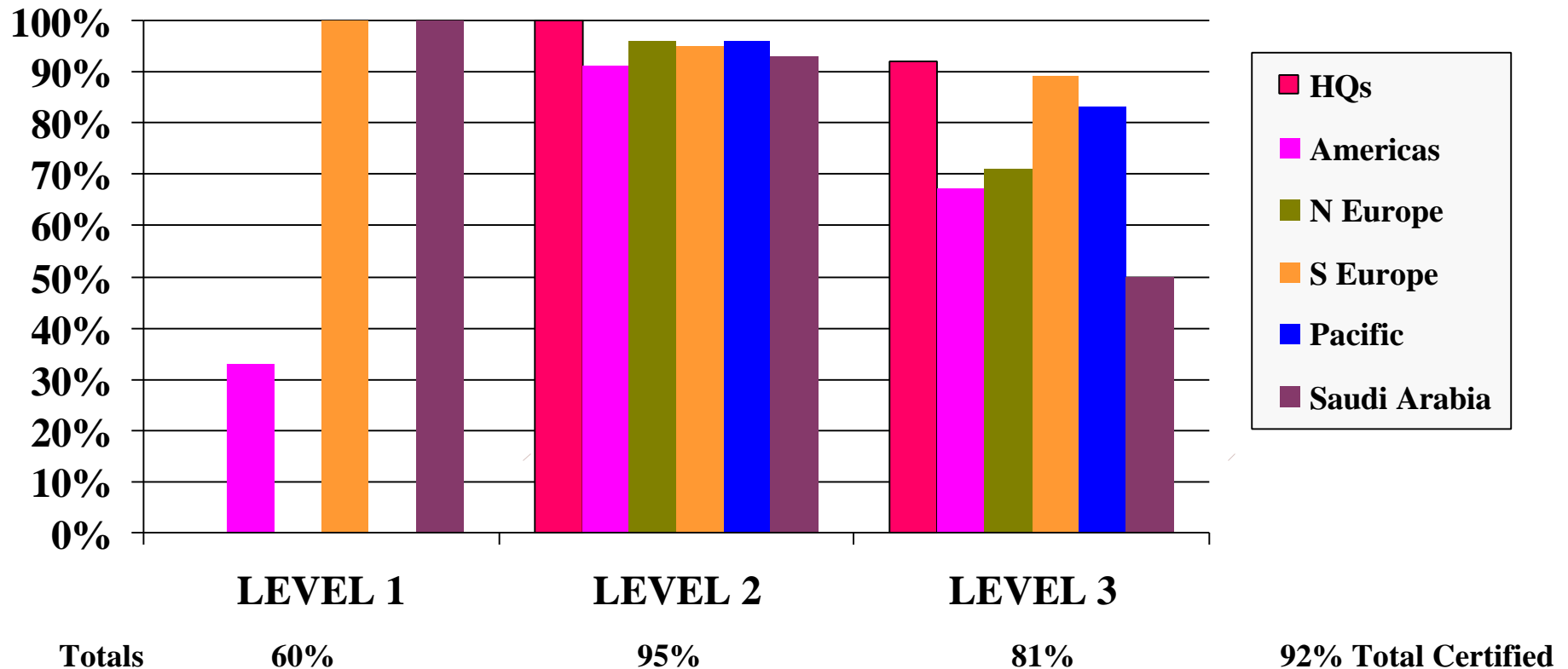
DAWIA Certification

(Percent Employees Certified)

STATUS: **Green**



FY 98 Goal: **90% Certified**



Performance Plan Reference: 3.1.2

Champion: Connie McKeon

DCMDI

Right Talent

DAWIA Certification

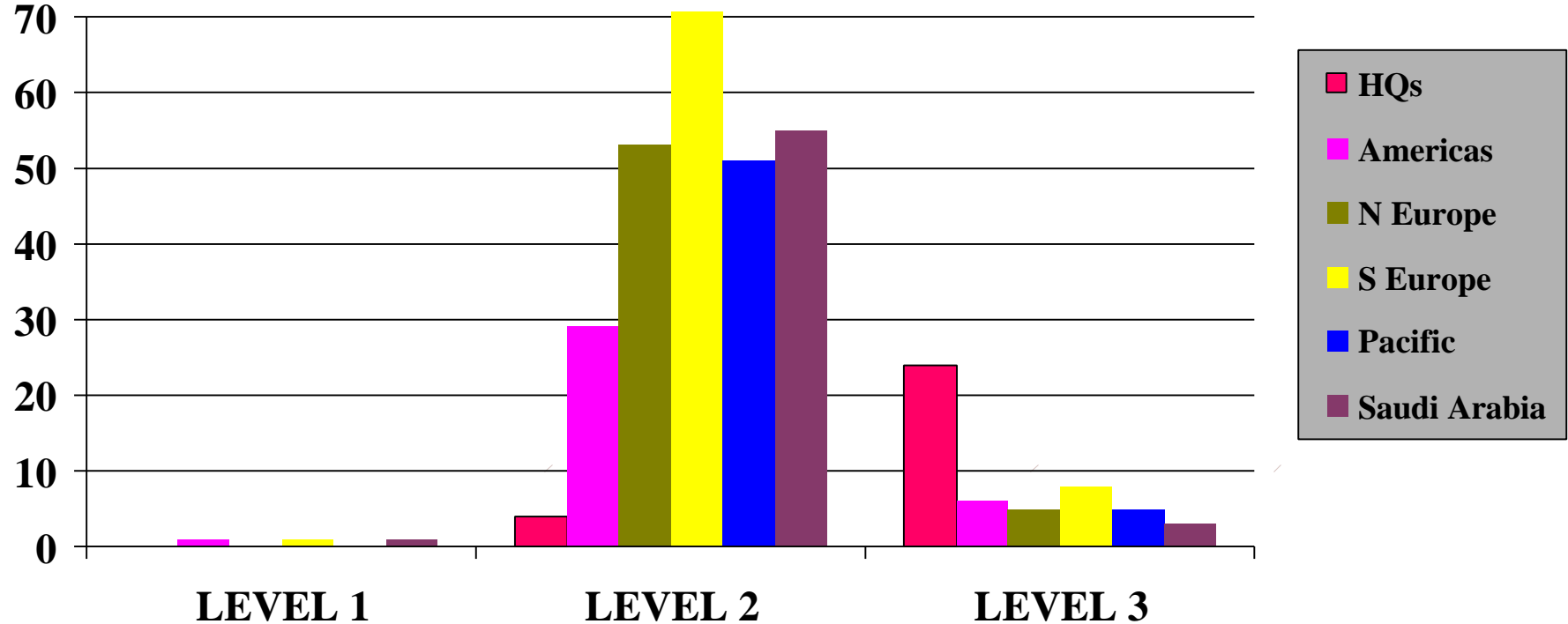
(Number of Employees Certified)

STATUS: **Green**



FY 98 Goal: **90% Certified**

No. Certified



Performance Plan Reference: 3.1.2

Champion: Connie McKeon

DCMDI

Right Talent

DAWIA Certification

(Percent Employees Certified)

- Sept = 92%
- FY98 Goal = **90% Certified**
- Current Status: **Green**
- Backup Info: All requirements identified are being scheduled.

Performance Plan Reference: 3.1.2

Champion: Connie McKeon

3.1.3 - Training Quota Usage

- **Task Description:** Achieve a 95% utilization rate for all Defense Acquisition University (DAU) quotas received.
- **FY98 Planned Goal/Target:** 95%
- **FY98 Actual Results:** 100%
- **Rating:** Green
- **HQ Process Owner:** Jan Pandhi

DCMDI

Right Talent Training Quota Usage

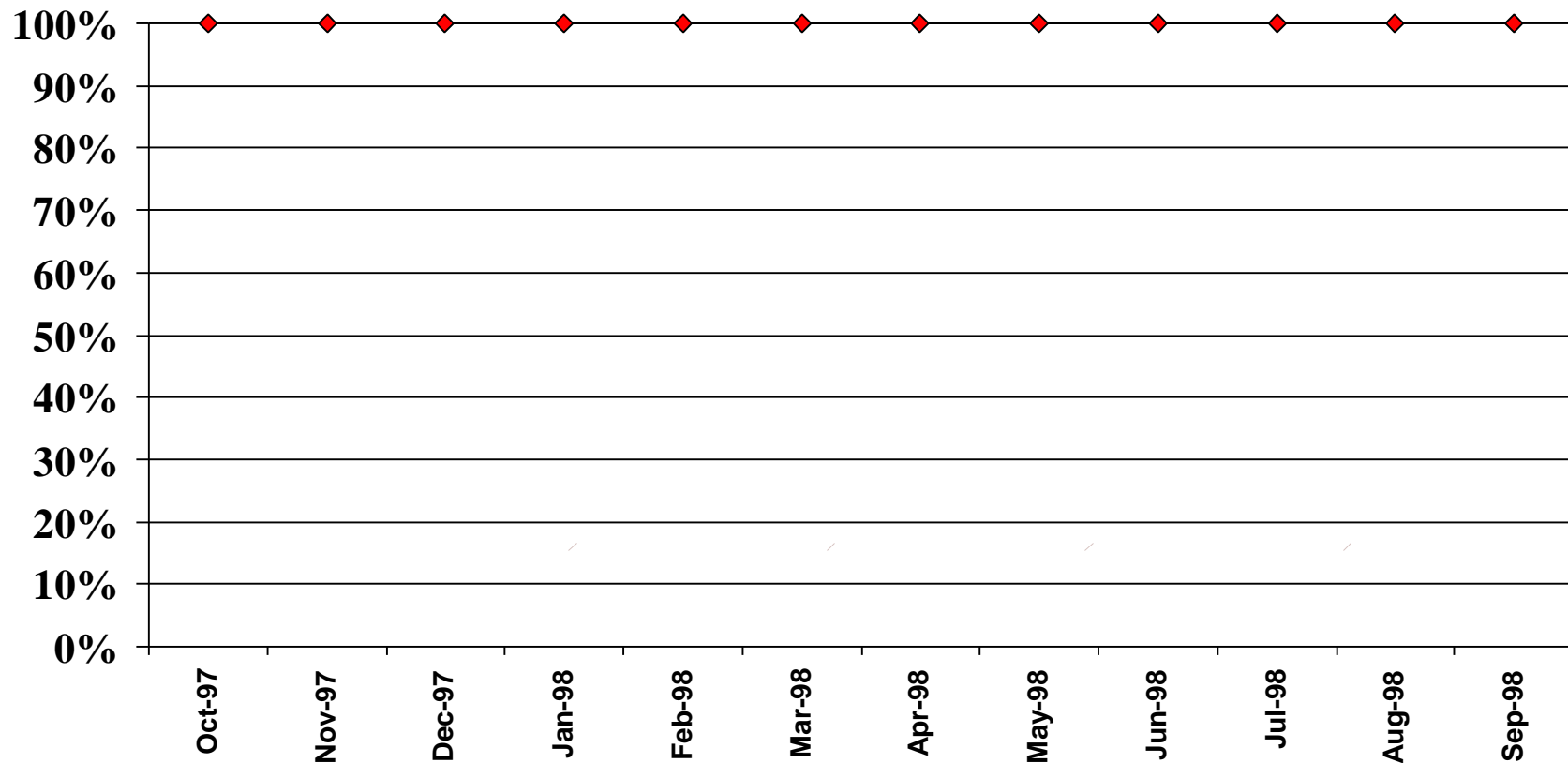


(Percent Course Quotas Completed)

STATUS: **Green**



FY 98 Goal: **95 %**



Performance Plan Reference: 3.1.3

Champion: Connie McKeon

DCMDI

Right Talent

Training Quota Usage

(Percent Course Quotas Completed)

- Sept Data = 100%
- FY98 Goal = **100 %**
- Current Status: **GREEN**

3.1.9 - DoD Acquisition Deskbook

- **Task Description:** Perform marketing and training tasks required by DoD Acquisition Deskbook Joint Program Office communications strategy.
- **FY98 Planned Goal/Target:** Implement as directed by JPO OSD
- **FY98 Actual Results:** Implementing as required
- **Rating:** N/R
- **HQ Process Owner:** Richard Horne

DCMDI

Right Talent

DoD Acquisition Deskbook Joint Program Office communications strategy

- Sept Data = Implementing to Plan
- FY98 Goal = Implement as directed by JPO OSD
- Current Status: N/R

3.1.14 - DCMC Certification

- **Task Description:** Plan for and begin implementation of DCMC certification policy.
- **FY98 Planned Goal/Target:** N/R
- **FY98 Actual Results:**
- **Rating:** N/R
- **HQ Process Owner:** Kathy Zalonis

DCMDI

Right Talent

Implement DCMC Certification Policy

- Sept Data = 0
- FY98 Goal = **N/R**
- Current Status:

Special Topic

Managing DD 250 Rejection Rates

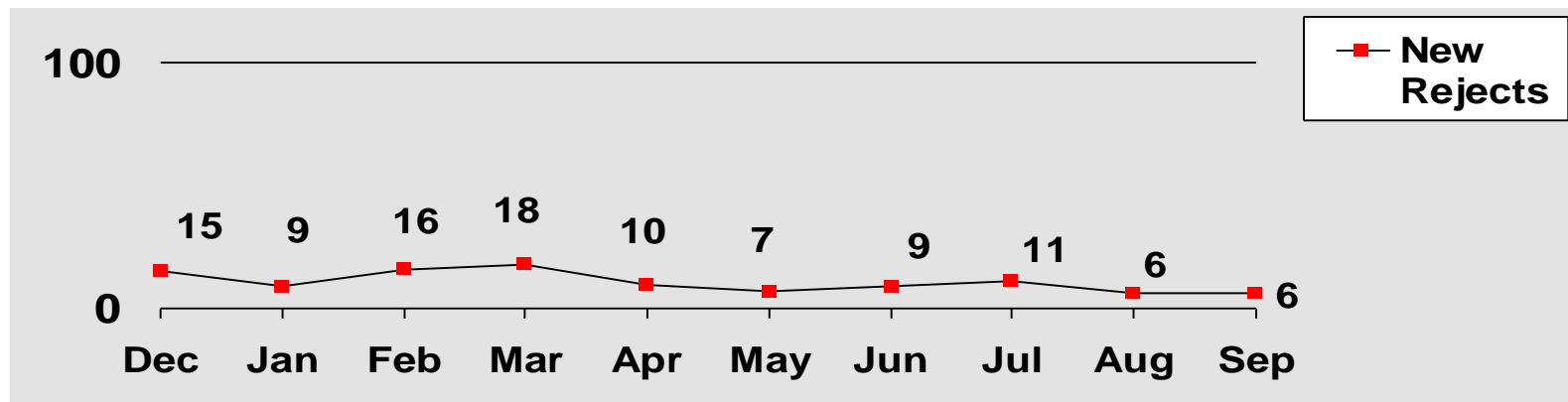
- **Task Description:** Improve Management of DD250 Reject Rates. Special topic is not part of the Performance Plan
- **FY98 Planned Goal/Target:** Continuous improvement
- **FY98 Actual Results:** Continuous improvement of New Rejects and Rejects Greater than 10 Days, 42% and 74% respectively, when comparing 4QTR98 to 1QTR98 baseline.
- **Rating:** N/R
- **HQ Process Owner:** John Childers

DCMDI

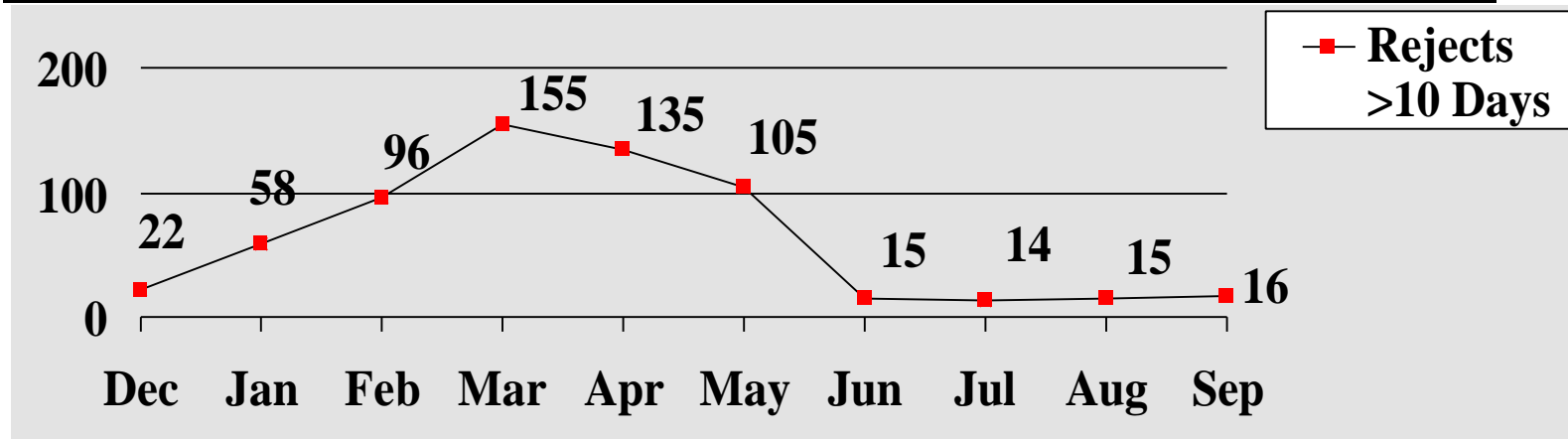
Special Topic

Managing DD 250 Rejection Rates

DCMDI Daily Average of “New” Rejected DD 250’s



DCMDI Daily Average of DD 250’s Rejected >10 Days



DCMDI GOOD NEWS

- **UCAs:** (>47 to 14%) Goal was not reached due to significant rise in new proposals from 19 in Mar 1998 to 95 in Jul 1998, but even with this our CAOs managed to achieve continued improvement throughout the year.
- **Terminations:** DCMDI Did Not Achieve the Goal, but noted significant improvements throughout the year due to the fact that DCMDI provided TCO's with a Detailed 6 Step Process to Identify, Process, and Report Overage Termination Dockets, and influenced a change in the metric for FY99 to account for circumstances beyond our control (i.e. Audit, Plant Clearance, Legal).
- **Contract Closeout:** (>15 to 8%) Due to DCMDI emphasis on closing of all overage contracts in SICM significant improvements were made throughout the year by our CAOs. We began the continually improving the closeout process.